



ROMANIAN ENERGY REGULATORY AUTHORITY

DEPARTMENT OF MONITORING, REMIT



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# REPORT ON RESULTS OF MONITORING THE ROMANIAN ELECTRICITY MARKET JANUARY 2018

*- This document represents an unauthorised translation of the Romanian document -*

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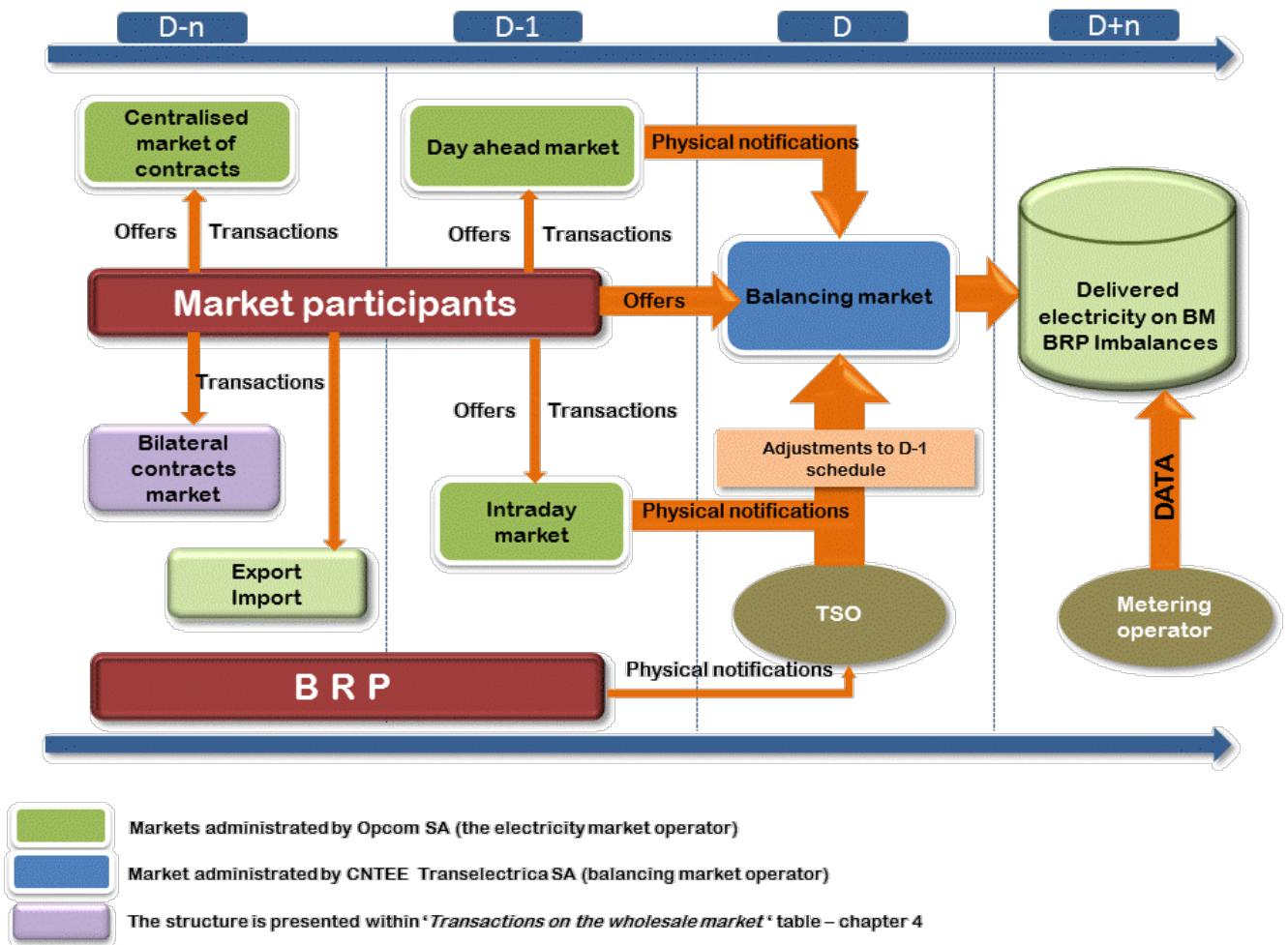
## I. MAIN EVENTS IN THE DEVELOPMENT OF THE ROMANIAN ELECTRICITY MARKET

- GD 365/1998 – vertically integrated monopol – RENEL – was split into separated distribution and supply companies (SC Electrica SA) and generation companies (SC Termoelectrica SA and SC Hidroelectrica SA) were established within a new company - CONEL SA. Two other electricity generators (SN Nuclearelectrica SA and RAAN) were separately established;
- transmission. system services and market administration were separately organised. within CONEL SA;
- the relationships between parties within the electricity sector were settled based on contracts;
- GD 122/2000 – electricity market opens at 10%;
- GD 627/2000 – CONEL holding is dissolved;
- September 2000 – launch of the compulsory electricity spot market in Romania. administrated by OPCOM and organized based on pool model;
- GD 1342/2001 – SC Electrica SA splits in 8 subsidiaries for electricity distribution and supply;
- GD 1524/2002 – SC Termoelectrica SA reorganizes in several separate legal entities for generation;
- July 2005 – launch of the new market model. based on:
  - voluntary spot market. with both sides offers and bilateral settlement;
  - compulsory balancing market. with TSO as single counterparty;
  - financial responsibilities of the balancing are allocated to the BRP;
- GD 644/2005 – electricity market opens at 83.5%;
- December 2005 – launch of the green certificates market;
- December 2005 – launch of the centralized market for bilateral contracts;
- March 2007 – launch of the centralized market for partially standardized bilateral contracts with continuous negotiation;
- GD 638/2007 – fully opening of electricity and gas markets;
- July 2007 – rules for capacity market have been established;
- July 2008 – launch of the mechanism of direct debit and guarantee for electricity transactions on the day-ahead market (OPCOM as central counterparty);
- August 2008 – process of legal unbundling of distribution and supply companies has been concluded;
- August/December 2010 – launch of bilateral coordinated auctions for capacity allocation on interconnections with Hungary and Bulgaria;
- July 2011 - launch of the intraday market;
  - GD 930/2010 – SC Electrica Furnizare SA had been established through merger of the former last resort suppliers Electrica Furnizare Muntenia Nord. Electrica Furnizare Transilvania Nord and Electrica Furnizare Transilvania Sud;
- June 2012 – a new entity obtains the generation license and enters on the electricity market - Complexul Energetic Oltenia SA. established in a dual system through merger of the former SNLO Tg. Jiu. Complexul Energetic Turceni. Complexul Energetic Rovinari and Complexul Energetic Craiova (GD 1024/2011);
- July 2012 – the Law of electricity and natural gas no. 123/2012 has enter into force;
- September 2012 – the application of the first stage from the timetable of phasing out of regulated electricity tariffs to final customers who choose not to exercise their eligibility rights. in accordance with the obligations assumed by the Romanian Government in relation with the IMF. World Bank and European Commission;
- October 2012 – the Law no. 160/2012 regarding the organisation and operation of the Romanian Energy Regulatory Authority has entered into force;
- November 2012 - a new entity obtains the generation license and enters on the electricity market - Complexul Energetic Hunedoara SA. established through merger of the former Electrocentrale Deva and Electrocentrale Paroseni (GD 1023/2011);
- December 2012 – launch of the organised electricity market for the large customers;
- July 2013 – launch of centralized market trading with continuous double negotiation of bilateral contracts for electricity;

- August 2013 – removal of injection transmission tariff for the imported and respectively of the extraction transmission tariff for the exported quantities. and of the corresponding system services;
- December 2013 – removal of the export tariffs applied by the electricity market operator;
  - certification with conditions for CNTEE Tranelectrica SA as an independent transmission and system operator;
  - application of last stage of the phasing out calendar for removal the regulated tariffs applied to the final nonhousehold clients who do not use their eligibility rights;
- August 2014 – CNTEE Tranelectrica SA certification as NES transmission system operator following the „independent system operator” model;
- October 2014 – entry into force of the Law no. 127/2014 for amending the Law no. 123/2012;
- November 2014 – the launch of the CZ-SK-HU-RO market coupling project. that encompasses the DAM markets from the Czech Republic. Slovakia. Hungary and Romania;
- January 2015 – entry into force of the new centralized market for bilateral contracts with its components: Extended Auctions Mechanism (CMBC–EA). Continuous Negotiation Mechanism (CMBC–CN). Fuel Processing Mechanism (CMBC–FP);
- February 2015 – implementing the centralized market for universal service;
- November 2016 - entry into force of the Law no. 203/2016 amending the Law no. 123/2012 on electricity and natural gas.

## II. WHOLESALE ELECTRICITY MARKET

### 1. Structure of the wholesale electricity market



## 2. Participants on the wholesale electricity market

The market participants\*) acting on the electricity market in January 2018 are presented below split into categories:

No.	Category	No.	Category
<b>A Electricity generators on classic sources operating dispatching units</b>		<b>D Electricity generators on solar source operating dispatching units</b>	
1	Bepco SRL	1	Blue Sand Investment SRL
2	CET Arad SA	2	Caracal Solar Alpha SRL
3	CET Govora SA	3	Casa Crang SRL
4	CE Hunedoara SA	4	Che Solar SRL
5	CE Ottenia SA	5	Corabia Solar SRL
6	Contour Global Solutions SRL	6	Cujmir Solar SRL
7	Ecogen Energy SA	7	Delta & Zeta Energy SRL
8	Electrocentrale Bucuresti SA	8	Ecosfer Energy SRL
9	Electrocentrale Constanta SA	9	Energoproiect SRL
10	Electrocentrale Galati SA	10	Eye Mall SRL
11	Electro Energy Sud SRL	11	Fort Green Energy SRL
12	Enet Focsani SA	12	Foton Epsilon SRL
13	Gas Energy Ecotherm SA	13	Gama & Delta Energy SRL
14	Lukoil Energy & Gaz Romania SRL	14	GPSB Solaris 48 SRL
15	Modern Calor SA	15	Greenlight Solution SRL
16	OMV Petrom SA	16	Green Vision Seven
17	Rulmenti SA	17	Izvor de Lumina SRL
18	SNGN Romgaz SA	18	Kentax Energy SRL
19	Termoficare Oradea SA	19	Lemar Grup SRL
20	Veolia Energie Iasi SRL	20	LIG Green Source Energy Alpha SA
21	Veolia Energie Prahova SRL	21	LJG Green Source Energy Beta SRL
22	Vest Energo SA	22	LJG Green Source Energy Gamma SRL
<b>B Electricity generators on wind source operating dispatching units</b>		23	Long Bridge Milenium SRL
1	Alizeu Eolian SA	24	Mar-Tin Solar Energy SRL
2	Arima Development SRL	25	Potehu Solar SRL
3	Blue Line Energy SRL	26	Power L.I.V.E. One SRL
4	Blue Planet Investments SRL	27	RA-RA PARC SRL
5	Braila Winds SRL	28	Romkumulo SRL
6	Bridgeconstruct SRL	29	Simico Prod Factory SRL
7	Catalan Electric SRL	30	Skybase Energy SRL
8	Cernavoda Power SRL	31	Solar Electric Frasinet SRL
9	Corni Eolian SRL	32	Solar Future Energy SRL
10	Crucea Wind Farm SRL	33	Solaria Green Energy SRL
11	Dan Holding MGM SRL	34	Solprim SRL
12	Eco Power Wind SRL	35	Spectrum Tech SRL
13	Ecoenergia SRL	36	Studina Solar SRL
14	EDPR Romania SRL	37	Sun Energy Complet SA
15	Electrica Serv SRL	38	Tis Energy SRL
16	Electricom SA	39	Timmar Green Energy SRL
17	Elektra Green Power SRL	40	UrdeI Energy SRL
18	Elektra Wind Power SRL	41	Vanju Mare Solar SRL
19	Enel Green Power Romania SRL	42	Varokub Energy Development SRL
20	Energia Verde Ventuno SRL	43	VIR Company International SRL
21	Enex SRL	44	VIS Solaris 2011 SRL
22	Eol Energy SRL	45	Vrsh Pro Investments SRL
23	Eol Energy Moldova SRL	46	WDP Development RO SRL
24	Eolian Center SRL	47	Xaladine Energy SRL
25	Eolica Dobrogea One SRL	48	XPV SRL
26	EP Wind Project (ROM) SIX SA	<b>E Electricity generators on hydro source operating dispatching units</b>	
27	Eviva Nalbant SRL	1	Hidroelectrica SA
28	Ewind SRL	<b>F Electricity generator on nuclear source operating dispatching units</b>	
29	General Concrete Cernavoda SRL	1	SN Nuclearelectrica SA
30	Green Energy Farm SRL	<b>G Transmission System Operator</b>	
31	Ground Investment Corp SRL	1	CNTEE TRANSELECTRICA SA
32	Holrom Renewable Energy SRL	<b>H Market Operator for DAM, Intra-Day, Centralised Markets - CMBC-EA, CMBC-CN, CMBC-FP, CM-OTC, CMUS</b>	
33	Horia Green SRL	1	OPCOM SA
34	Intertrans Karla SRL	<b>I Distribution operators</b>	
35	Kelavent Charlie SRL	1	Distributie Energie Ottenia
36	Kelavent Echo SRL	2	Delgaz Grid
37	Land Power SRL	3	E-Distributie Banat
38	LC Business SRL	4	E-Distributie Dobrogea
39	M&M 2008 SRL	5	E-Distributie Muntenia
40	Mireasa Energies SRL	6	SDEE Muntenia Nord
41	East Wind Farm SRL	7	SDEE Transilvania Nord
42	Ovidiu Development SRL	8	SDEE Transilvania Sud
43	Peștera Wind Farm SRL	<b>J Suppliers of Last Resort</b>	
44	Romconstruct Top SRL	1	CEZ Vanzare SA
45	Sibioara Wind Farm SRL	2	ENEL Energie SA
46	Smart Clean Power SRL	3	E.ON Energie Romania SA
47	Smartbreeze SRL	4	ENEL Energie Muntenia SA
48	Soft Grup SRL	5	Electrica Furnizare SA
49	Tomis Team SRL		
50	Verbund Wind Power Romania SRL		
51	Wind Park Invest SRL		
52	Windfarm MV I SRL		
53	VS Wind Farm SRL		
No.	Category		
<b>C Electricity generators on biomass source operating dispatching units</b>			
1	Bioenergy Suceava SRL		

No.	Category
<b>K</b>	<b>Electricity Suppliers acting exclusively on the wholesale market</b>
1	Alpiq Energy SE
2	Bit-Reen SRL
3	CEZ as
4	Cinta Energy SA
5	Danske Commodities/s Aarhus
6	EDF Trading Limited
7	Energo-Pro Trading EAD
8	Elpetra Energy E.A.D.
9	Eolian Project SRL
10	EVN Trading South East Europe
11	Ezpada SRO
12	Flavus Investitii SRL
13	Freepoint Commodities Europe Ltd
14	General Energetic
15	GEN I trgovanje in prodaja elektricne energije doo
16	Holding_Slovenske_Elektrane
17	Industrial Instal Service SRL
18	Interenergo Energetski, Inzeniring d.o.o.
19	JAS Energy Trading s.r.o.
20	Lord Energy SRL
21	MVM Partner Zrt
22	Nis Petrol SRL
23	OMV Gas Marketing & Trading GmbH
24	Petrol Bucharest Rom SRL
25	Petrol, Slovenska energetska druzba
26	Photovoltaic Green Project SRL
27	Ritam-4-TB ood
28	Statkraft Markets GmbH
29	Transenergo Com SA
30	Unit Energy Trade SRL
31	Verbund Trading Romania SRL
<b>L</b>	<b>Electricity Suppliers acting also on the retail market</b>
1	Absolute Energy SRL
2	Aderro G.P. Energy SRL
3	A Energy Ind SRL
4	Alive Capital SRL
5	Alpiq RomIndustries SRL
6	Alro SA
7	Aqua Energia SA
8	Anchor Grup SA
9	Axpo Energy Romania SRL
10	Apuron Energy SRL
11	Ciga Energy SA
12	Cotroceni Park SA
13	Crest Energy SRL
14	Curent Alternativ SRL
15	CYEB SRL
16	E.ON Flash SA

No.	Category
	<b>Electricity Suppliers acting also on the retail market</b>
17	Eco2Energy Choice SRL
18	EFE Energy SRL
19	EFT Furnizare SRL
20	Electric Planners SRL
21	Electricificare CFR SRL
22	Elsid SA
23	Electrocarbon SA
24	Electromagnetica SA
25	Enel Trade Romania SRL
26	Energy Distribution Services SRL
27	Engie Romania SA
28	Enol Grup SA
29	Entrex Services SRL
30	Eolian Generator SRL
31	E.V.A. Energy SRL
32	GDM Logistic SRL
33	Getica 95 COM SRL
34	Grenerg SRL
35	Hermes Energy International SRL
36	ICCO Energy SRL
37	ICPE Electrocond Technologies SA
38	Imperial Development SRL
39	Industrial Energy SA
40	Luxten LC SA
41	Menarom PEC SRL
42	MET Romania Energy Marketing SRL
43	Midas&CO SRL
44	Monsson Trading SRL
45	Neptun SA
46	Next Power SRL
47	Next Energy Parteners SRL
48	Nova Power&Gas SRL
49	P.C. Management & Consulting SRL
50	Plenerg SRL
51	Power Clouds SRL
52	QIA Energy SRL
53	QMB Energy SRL
54	RCS&RDS SA
55	Renovatio Trading SRL
56	Restart Energy One SRL
57	Romelectro SA
58	RWE Energie SRL
59	Stock Energy SRL
60	Tinmar Energy SA
61	Transformer Energy Supply SRL
62	Unistil SRL
63	Uzinsider General Contractor SA
64	Werk Energy SRL

\*) The electricity market participants report to ANRE technical/commercial data according to the *Methodology of wholesale electricity market monitoring for assessing the competition level on market and preventing the abuse of dominant position*, approved by ANRE Order no. 35/2006 as well as to the *Methodology of retail electricity market monitoring*, approved by ANRE Order no. 60/2008. The table does not include the Balancing Responsible Parties (BRP). The BRP updated list is published on the Balancing Market Operator website - [www.transelectrica.ro](http://www.transelectrica.ro).

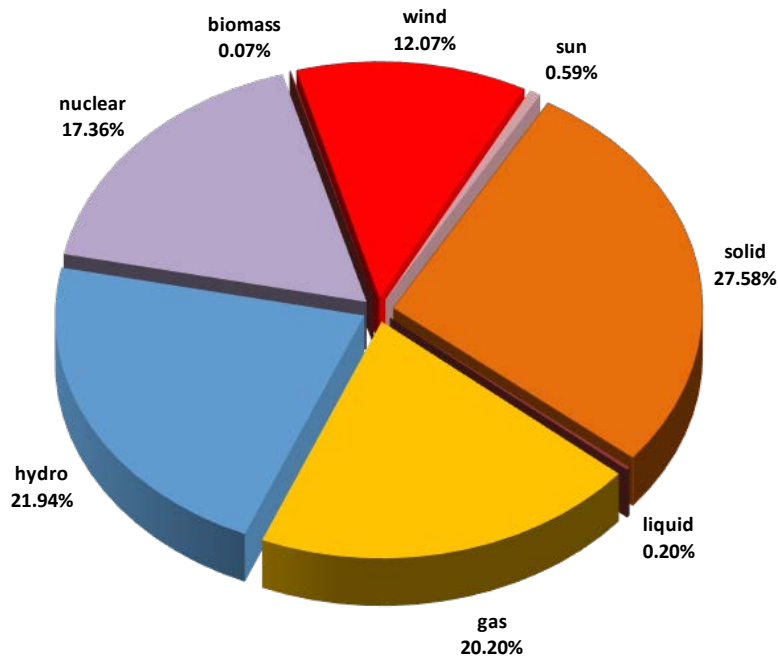
ANRE monitors the market activity of the generators with dispatchable units. According to the Regulation of scheduling the dispatchable generation units and consumption units, the considered generation units are:

- a. hydro generation group with installed power higher than 10 MW;
- b. thermal generation group (including biomass and nuclear) with installed power higher than 20 MW;
- c. wind, photovoltaic or internal combustion engine with installed power higher than 5 MW.

*Electricity Suppliers acting exclusively on the wholesale market category* include supplying license owners who act only on wholesale market and owners of a trading license issued according ANRE Order no. 13/2015 for approval of the "General conditions associated to the license for trading electricity".

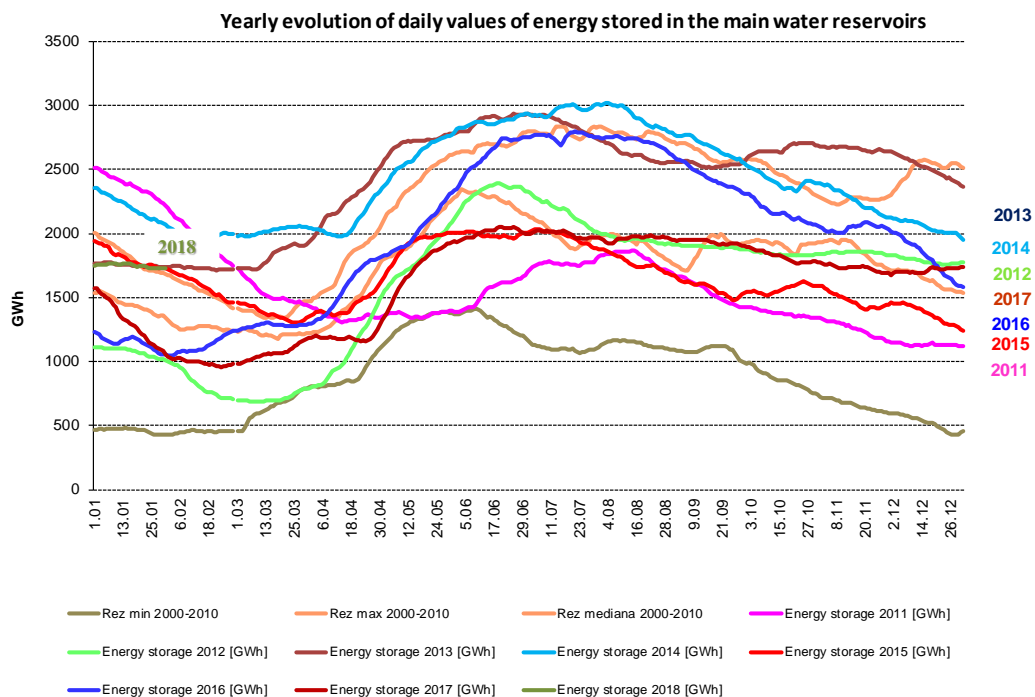
### 3. Generation structure of National Energy System on resources types

Electricity structure by primary sources  
(delivered by generators with dispatchable units)  
- January 2018 -



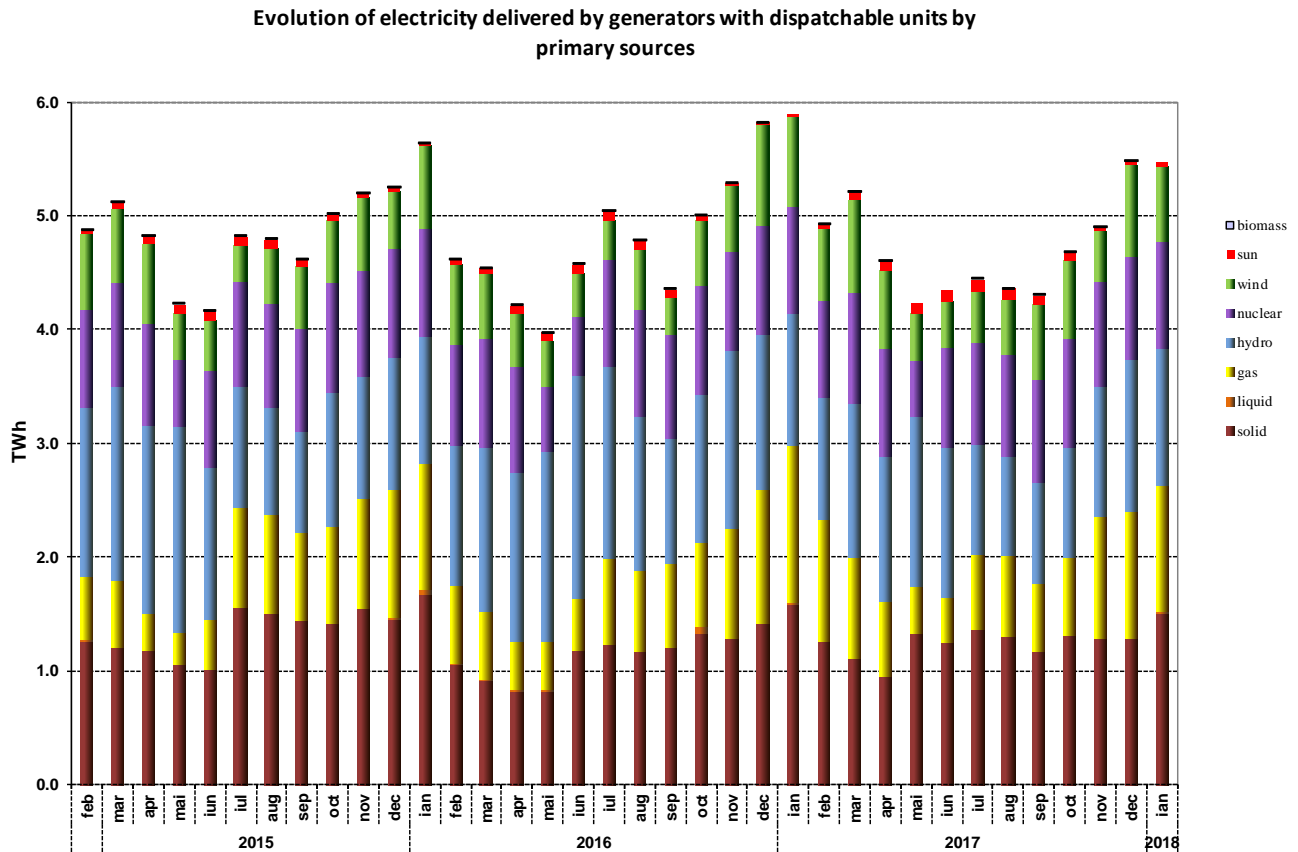
Source: Monthly reports of generators – processed by MU

The electricity generated from hydro resources and the energy stored in the main water reservoirs is directly correlated. The following graph presents the evolution of daily amounts of energy storage during January 2018 compared to the daily values of the last 7 years and compared to minimum, maximum and median values from 2000-2009.



Source: Monthly reports of S.C. Hidroelectrica S.A. – processed by MU

The evolution of the structure for the delivered electricity during the last 3 years is the following:



The following table presents the main data regarding the physical balance of electricity for January 2018 compared to data for the similar period of 2017:

Nr. Crt.	INDICATOR	UM	Jan 2017	Jan 2018	%
0	1	2	3	4	5=4/3*100
1	Generated electricity	TWh	6.33	5.86	92.58
2	Delivered electricity	TWh	5.90	5.48	92.88
3	Import	TWh	0.17	0.27	158.82
4	Export	TWh	0.74	0.62	83.78
5	Internal consumption (2+3-4)	TWh	5.33	5.13	96.25
6	Consumption of household customers:	TWh	1.19	1.19	100.0
6.1	on Universal Service regime	TWh	1.13	0.98	86.73
6.2	on the competitive market*	TWh	0.06	0.21	350.0
7	Consumption of non-households customers:	TWh	3.11	3.09	99.36
7.1	on US and last resort regime	TWh	0.13	0.10	76.92
7.2	on the competitive market	TWh	2.98	2.99	100.34
8	Transmission–Injection component	TWh	5.78	5.37	92.91
9	Transmission–Extraction component	TWh	5.25	5.07	96.57
10	Actual transmission grid losses	TWh	0.09	0.10	111.22
11	Heat generated for delivery	Tcal	2282.49	1914.33	83.87
12	Heat in co-generation	Tcal	1734.98	1447.68	83.44

**Note:**

1. The generated electricity and delivered electricity are presented according to the data reported by monitored generators, as they are defined as dispatchable in the Regulation of scheduling the dispatchable generation units and consumption units approved by the ANRE Order no. 32/2013;
2. Data shown in the table neither include the energy produced by the generators who do not own dispatchable units (positions 1 & 2) nor the energy delivered to the customers directly connected to the power plants (positions 6 & 7);
3. The imported/exported quantities do not comprise transits and cross-border exchange of CNTEE Transelectrica SA with neighboring countries in order to ensuring the balance of the national energy system;
4. The electricity quantity for applying the injection tariff is the electricity delivered by the generation units with installed capacity higher than 5 MW linked to the transmission network and distribution network;
5. Households customers consumption for US regime represents electricity consumption invoiced at regulated tariff and "Competitive Market Component" (CMC) tariff.

#### **4. Transactions' structure on the wholesale electricity market**

The size of wholesale market depends on the sum of all transactions performed by the market players, exceeding the quantities physically transmitted from generation to consumption; the total transactions include also resale transactions made in order to match the contractual obligations and to obtain financial benefit.

When entering into force, the Law no. 123/2012 on Electricity and Natural Gas has set the general principle that energy competitive market and electricity transactions should take place in a transparent, public, centralized and non-discriminatory way. Therefore, all the new transactions have to be the result of participation on the centralized markets administrated by Opcom SA, the only owner of a license issued by ANRE for the electricity market operation in Romania.

The centralized markets which are presently functional are DAM (Day Ahead Market), CMBC (centralized market of bilateral contracts with Extended Auction mechanism-EA, with Continuous Negotiation mechanism-CN, with Fuel Processing mechanism -FP), ID (Intraday Market), CM-OTC – (Centralized Market with Double Continuous Negotiation for Electricity Bilateral Contracts), CM-LCM (Large Consumers mechanism) and CMUS (Centralized Market for Universal Service).

Besides the existing centralized markets operated by Opcom SA (which ensure the transparent, public, centralized and non-discriminatory character required by the Law) there still exist bilateral negotiated contracts concluded before the entering into force of the Law still pending, export and import contracts and regulated contracts with regulated quantities and prices, based on ANRE decisions concluded between a number of generators and the suppliers of last resort.

Following the entering into force of the Law no. 23/2014 subsequent to Law no. 220/2008 for establishing the system for promoting producing electricity from renewable energy sources, modified and completed by Law no. 122/2015, a specific range of RES generators may conclude negotiated bilateral contracts as follows:

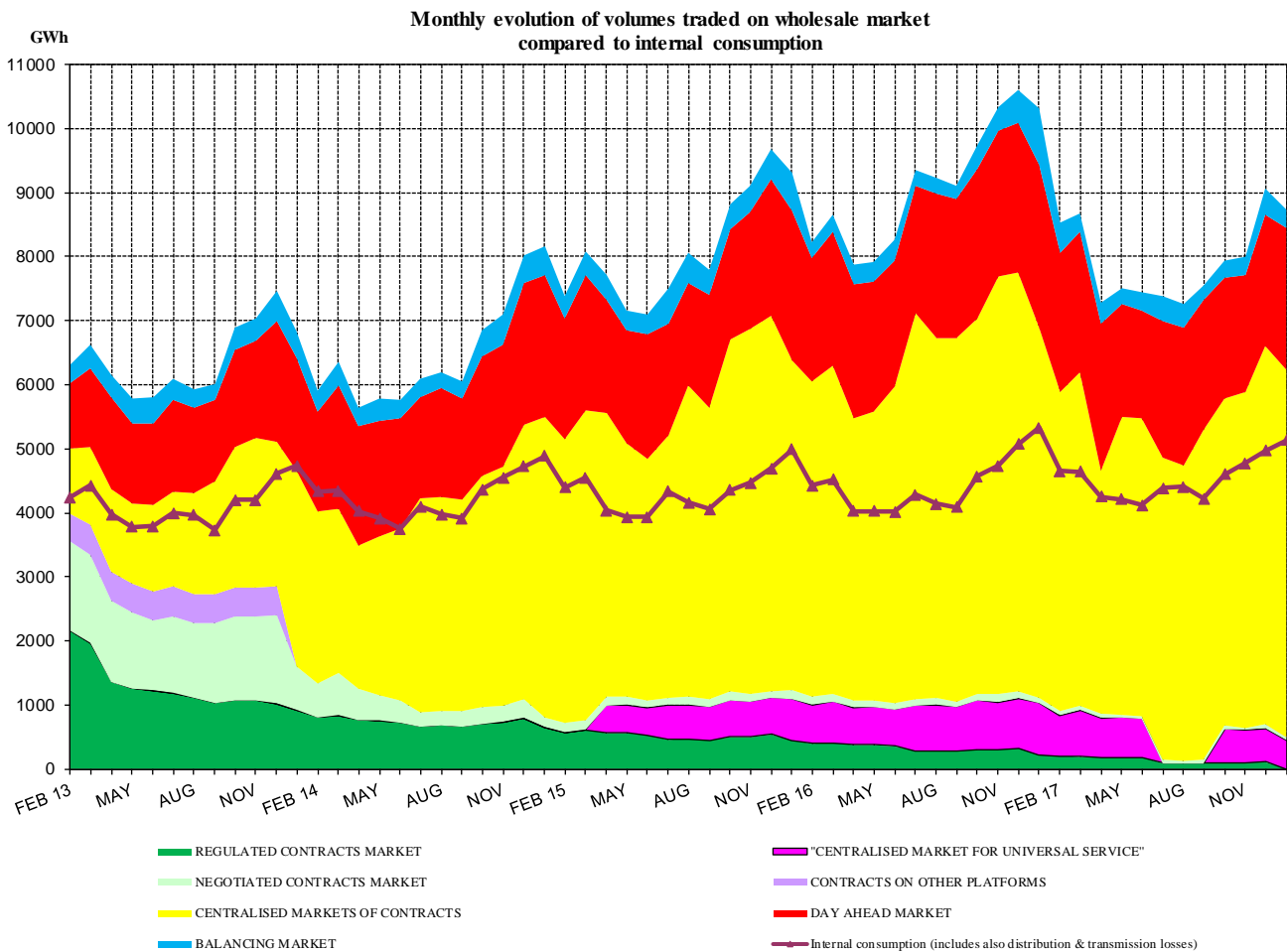
- those owning power plants that benefit from the promotion system and having installed capacity less than 1 MW/generator and less than 2 MW/generator for biomass high efficiency cogeneration, but only with suppliers for final customers;
- those owning power plants that benefit from the promotion system and having installed capacity between 1 and 3 MW/generator and between 2 and 3 MW/generator for biomass high efficiency cogeneration, but only if they are considered small or medium enterprises, according to the Law no. 346/2004.

The following table presents the volumes traded and the average prices on each type of contracts and on the main components of the wholesale market. The aggregated volumes and the average prices on negotiated contracts are reported by market participants on their own responsibility and except the concluded contracts based on provisions of Law no. 23/2014 they should reflect only the ongoing contracts which had been concluded before Law no. 123/2012 entered into force.

<b>TRANSACTIONS ON THE WHOLESALE MARKET</b>	<b>December 2017</b>	<b>January 2018</b>	<b>January 2017</b>
<b>1. BILATERAL CONTRACTS' MARKET</b>			
traded volume (GWh)	<b>164</b>	<b>46</b>	<b>288</b>
average price (lei/MWh)	123.76	133.80	152.65
% from internal consumption (%)	3.3	0.9	5.4
<b>1.1. Sales on regulated contracts</b>			
traded volume (GWh)	<b>105</b>		<b>220</b>
average price (lei/MWh)	117.51	-	136.31
% from internal consumption (%)	2.1		4.1
<b>1.2. Sales on negotiated contracts<sup>1)</sup></b>			
traded volume (GWh)	<b>59</b>	<b>46</b>	<b>68</b>
average price (lei/MWh)	134.89	133.80	205.95
% from internal consumption (%)	1.2	0.9	1.3
<b>2. EXPORT</b>			
traded volume (GWh) <sup>2)</sup>	<b>685</b>	<b>616</b>	<b>740</b>
average price (lei/MWh)	166.81	156.01	254.67
% from internal consumption (%)	13.8	12.0	13.9
<b>3. CENTRALIZED MARKETS OF CONTRACTS</b>			
traded volume (GWh)	<b>5916</b>	<b>5736</b>	<b>5789</b>
average price (lei/MWh)	185.45	204.76	170.69
% from internal consumption (%)	119.0	111.7	108.6
<b>3.1. Extended auction mechanism CMBC-EA<sup>3)</sup></b>			
traded volume (GWh)	<b>2585</b>	<b>2169</b>	<b>1673</b>
average price (lei/MWh)	176.54	182.21	166.00
% from internal consumption (%)	52.0	42.2	31.4
<b>3.2. Continuous negotiation mechanism CMBC-CN<sup>3)</sup></b>			
traded volume (GWh)	<b>1118</b>	<b>1747</b>	<b>1245</b>
average price (lei/MWh)	194.26	221.88	169.35
% from internal consumption (%)	22.5	34.0	23.3
<b>3.3. CM-OTC mechanism<sup>3)</sup></b>			
traded volume (GWh)	<b>2213</b>	<b>1820</b>	<b>2871</b>
average price (lei/MWh)	191.41	215.22	174.00
% from internal consumption (%)	44.5	35.4	53.8
<b>4. CENTRALIZED MARKET FOR UNIVERSAL SERVICE - CMUS</b>			
traded volume (GWh)	<b>529</b>	<b>444</b>	<b>814</b>
average price (lei/MWh)	234.13	249.67	174.29
% from internal consumption (%)	10.6	8.7	15.3
<b>5. DAY AHEAD MARKET</b>			
traded volume (GWh)	<b>2049</b>	<b>2217</b>	<b>2541</b>
average price (lei/MWh) <sup>4)</sup>	170.92	155.70	337.74
% from internal consumption (%)	41.2	43.2	47.6
<b>6. INTRADAY MARKET</b>			
traded volume (GWh)	<b>13.25</b>	<b>12.6</b>	<b>15.8</b>
average price (lei/MWh) <sup>5)</sup>	88.20	107.31	226.33
% from internal consumption (%)	0.3	0.2	0.3
<b>7. BALANCING MARKET</b>			
traded volume (GWh)	<b>407</b>	<b>298</b>	<b>883</b>
% from internal consumption (%)	8.2	5.8	16.6
upward volume (GWh)	<b>259</b>	<b>141</b>	<b>788</b>
average negative imbalance price(lei/MWh)	287.17	277.85	511.24
downward volume (GWh)	<b>148</b>	<b>157</b>	<b>94</b>
average positive imbalance price (lei/MWh )	33.35	22.13	154.71
<b>INTERNAL CONSUMPTION (GWh) (distribution and transmission losses included)</b>	<b>4973</b>	<b>5135</b>	<b>5332</b>

- Note:
- 1) Supply contracts to final customers and export contracts are not included as they are separately identified;
  - 2) Export volumes and price information correspond to those reported monthly by market participants and include the volumes exported by CNTEE Tranelectrica as shipper for coupled DAM; in some cases those volumes are different from those notified in DAMAS platform;
  - 3) The monthly data are presented as reported by the participants for the electricity delivered in the respective month. These information refer both to transactions concluded previously on CMBC and CMBC-NC (ANRE Order 6/2011) and to transactions concluded on CMBC-EA and CMBC-NC (ANRE Order 78/2014) with delivery within the reported month;
  - 4) The price is calculated as the average of the hourly market closing price and it is published by Opcom SA. The average monthly price calculated by Opcom SA as weighted average of the hourly market closing price with traded volumes was 163,64 lei/MWh in January 2018;
  - 5) The average monthly price is calculated based on monthly traded volume and transaction value published by Opcom SA.

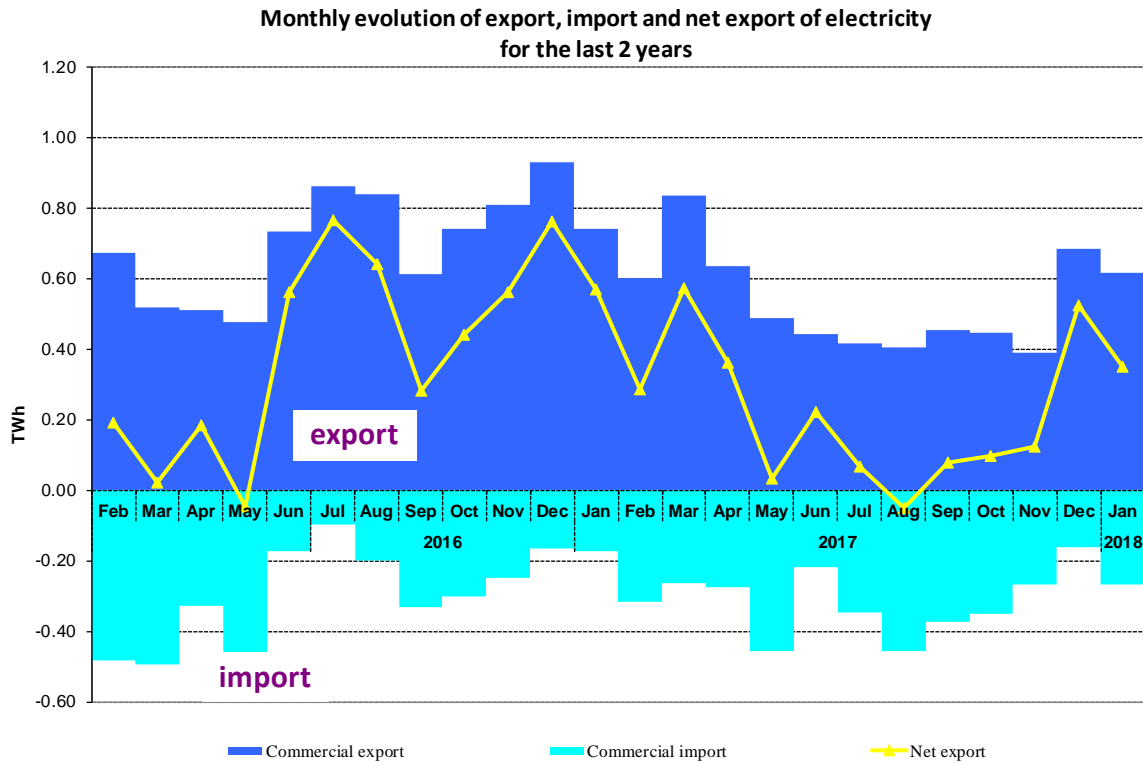
The percentage of electricity quantities from the internal consumption (see table from above) offers a dimensional reference for each of the specified markets. Prices include only the injection component of the transmission tariff, in this way being comparable within a month and making possible the comparison with the previous month. The following graph presents the evolution of the relation between the volumes sold on each market and the estimated internal consumption, since January 2013.



Source: Monthly reports of wholesale market participants. Opcom SA and CNTEE Tranelectrica SA – processed by MU

Note: In the above graph, the volumes traded on negotiated contracts' market do not include the export trades.

The following graph presents the monthly values of commercial export (quantities for which the extraction component of transmission tariff was applied), commercial import (quantities for which the injection component of transmission tariff was applied) and the net export (export minus import) during the last 24 months:

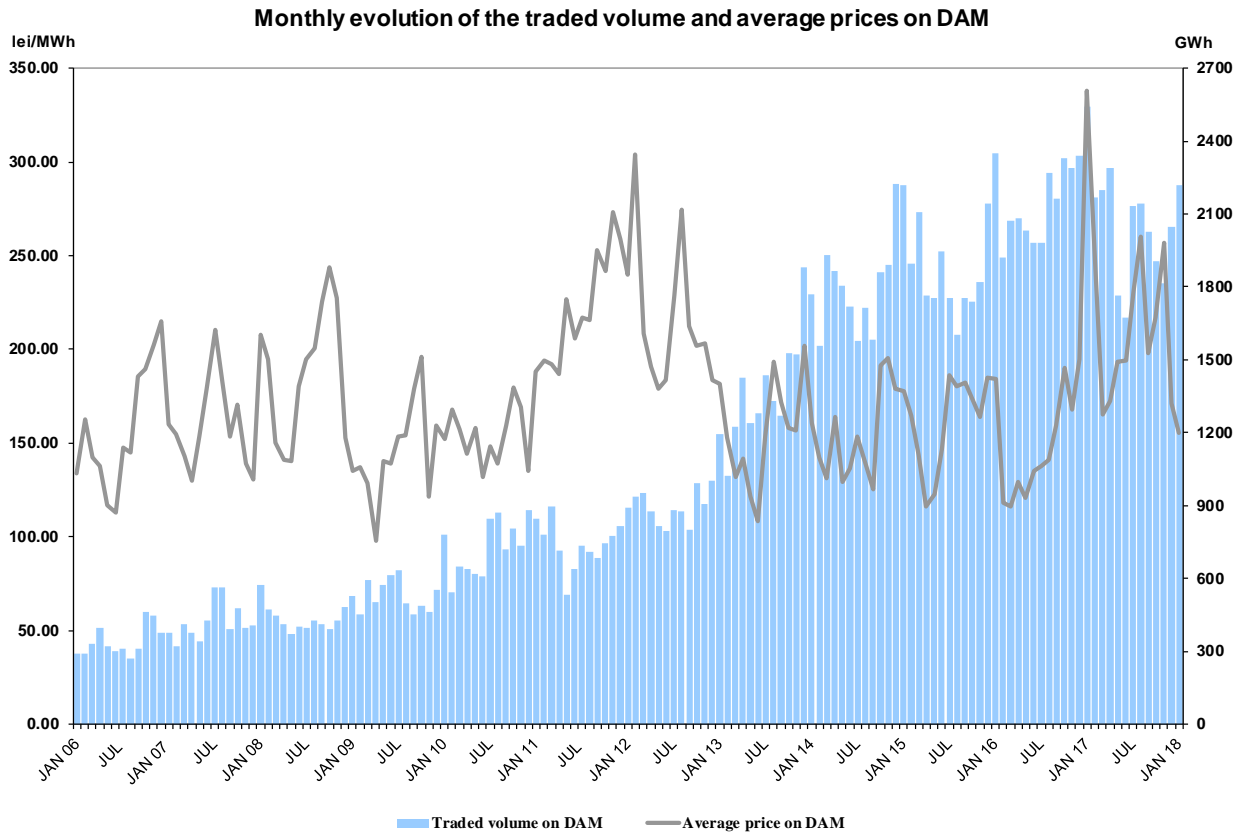


*Source: Monthly reports of CNTEE Tranelectrica SA – processed by MU*

The following table presents commercial export and import transactions for electricity extracted/introduced from/in transmission network. These include transaction of CNTEE Tranelectrica SA as shipper agent in the price coupling mechanism of DAM, known as 4M MC. Shipper agent role is reflected in physical and commercial transfer of electricity for import/export on the interconnections between Romania and Hungary.

Import/Export Transactions	December 2017	January 2018	January 2017
<b>Export</b>			
traded volume (GWh)	<b>685</b>	<b>616</b>	<b>740</b>
average price (lei/MWh)	166.81	156.01	254.67
% from internal consumption	13.8	12.0	13.9
<b>in which, for coupled DAM</b>			
traded volume (GWh)	<b>124</b>	<b>81</b>	<b>128</b>
average price (lei/MWh)	139.99	107.39	303.58
% from internal consumption	2.5	1.6	2.4
<b>Import</b>			
traded volume (GWh)	<b>160</b>	<b>267</b>	<b>171</b>
average price (lei/MWh)	204.31	177.58	348.26
% from internal consumption	3.2	5.2	3.2
<b>in which, for coupled DAM</b>			
traded volume (GWh)	<b>101</b>	<b>161</b>	<b>123</b>
average price (lei/MWh)	192.14	176.56	367.02
% from internal consumption	2.0	3.1	2.3

The following graph presents the volumes and the monthly average prices on DAM starting with January 2006:



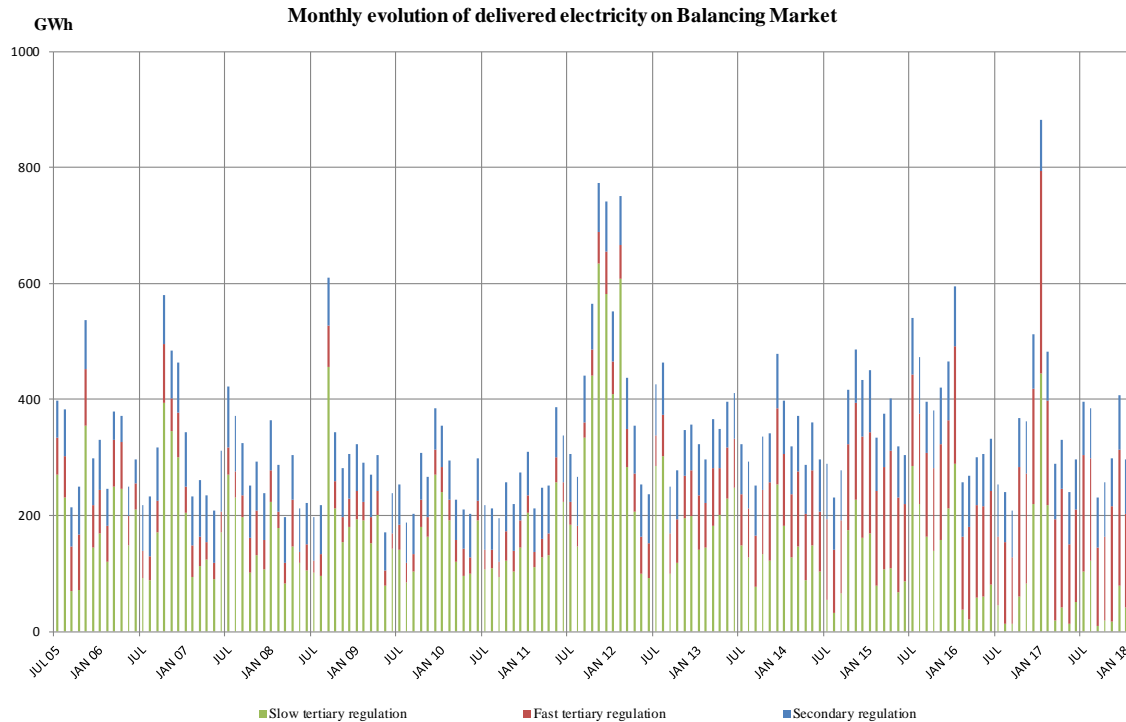
Source: Monthly reports of Opcom SA and CNTEE Tranelectrica SA – processed by MU

Balancing electricity is determined by the dispatch orders (accepted offers) received by generators. After settlement, the actual electricity delivered by generators on balancing market is determined based on the measured (approved) values; the relation between the accepted and delivered electricity in January 2018 is presented in the following table:

January 2018	Dispatch order (GWh)	Delivered electricity (GWh)	Deviation (%)
<b>Secondary regulation</b>	<b>95</b>	<b>95</b>	
<i>upward</i>	42	42	
<i>downward</i>	53	53	
<b>Fast tertiary regulation</b>	<b>173</b>	<b>161</b>	<b>7</b>
<i>upward</i>	93	91	3
<i>downward</i>	79	70	11
<b>Slow tertiary regulation</b>	<b>43</b>	<b>42</b>	<b>2</b>
<i>upward</i>	8	8	3
<i>downward</i>	35	34	2
<b>TOTAL</b>	<b>310</b>	<b>298</b>	
<i>upward</i>	144	141	
<i>downward</i>	167	157	
<b>INTERNAL CONSUMPTION</b>		<b>5135</b>	
<b>% share of traded volumes from internal consumption</b>		<b>5.8%</b>	

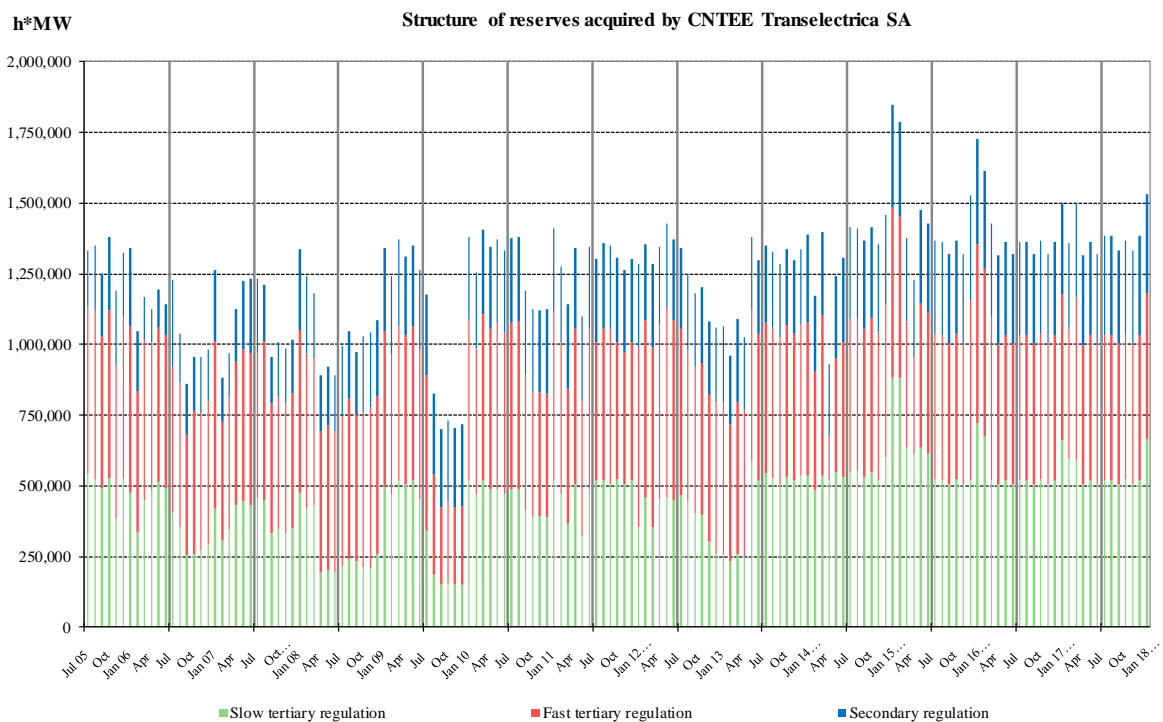
Source: Monthly reports of CNTEE Tranelectrica SA – processed by MU

The structure of balancing electricity delivered in the system on each type of regulation starting since July 2005 is presented in the graph below:



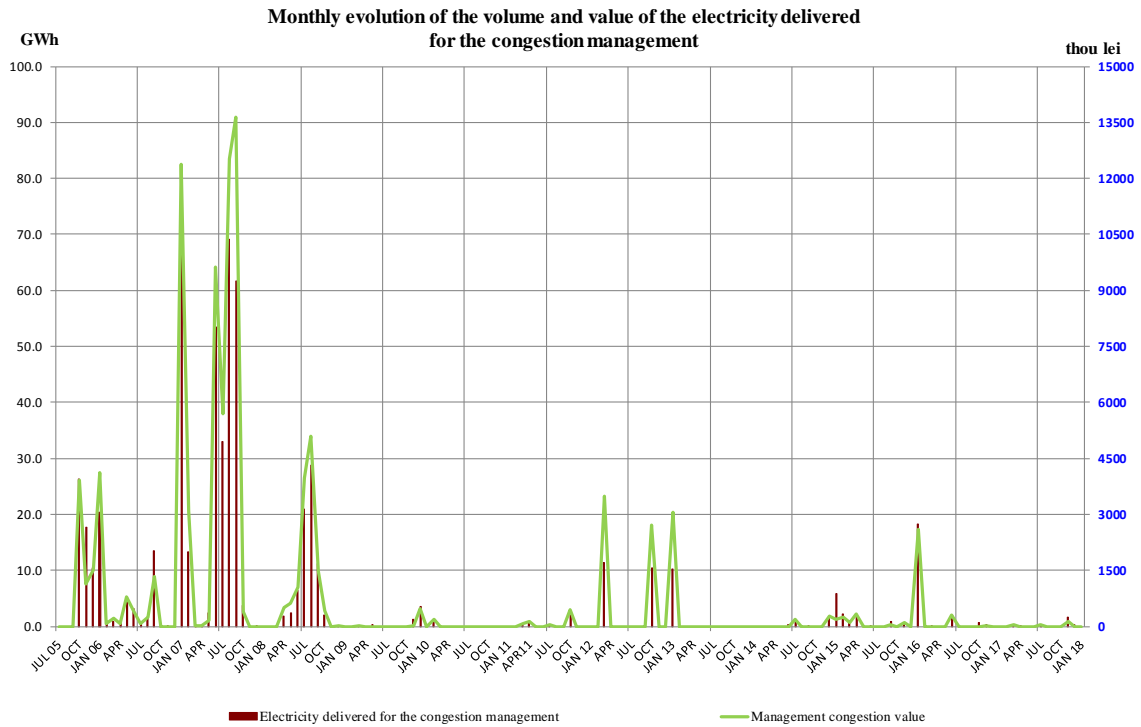
*Source: Monthly reports of CNTEE Tranelectrica SA – processed by MU*

For comparison, the following graph presents the evolution of reserves (ancillary services, i.e. obligations of generators to maintain their contracted capacities available for dispatching/offering on BM) acquired/paid by CNTEE Tranelectrica SA since July 2005 is showed in the graph below:



*Source: Monthly reports of CNTEE Tranelectrica SA – processed by MU*

The following graph presents the evolution of electricity traded by CNTEE Tranelectrica SA on the Balancing Market for covering the electricity used for congestion management (in order to solve the congestions occurred within the transmission grid) and the evolution of the values of these transactions starting from July 2005.



Source: Monthly reports of CNTEE Tranelectrica SA – processed by MU

## 5. Trading structure on the wholesale electricity market of different participant categories

### Generators

In January 2018 compared with similar period of 2017, the structure of electricity sales obligations contracted before delivery interval by the electricity generators with dispatchable units was the following:

Transaction type	-GWh-	
	January 2017 1	January 2018 2
Regulated contracts to suppliers of last resort - hydro generator	74.00	-
Regulated contracts to suppliers of last resort - nuclear generator	146.42	-
Negotiated contracts to suppliers	67.60	46.27
Contracts concluded on Opcom centralized markets:	2801.05	3541.74
<i>CMBC-EA</i>	1058.92	1952.92
<i>CMBC-CN</i>	940.15	945.65
<i>CM-OTC</i>	801.98	643.17
Centralized market for universal service	454.34	425.63
DAM	1860.54	1599.51
Intraday	10.41	6.26
Supply contracts to final customers. from which:	437.29	465.91
<i>Households</i>	0.37	0.36
<i>Non-households</i>	436.91	465.55
<b>Total</b>	<b>5851.64</b>	<b>6085.31</b>

Source: Monthly reports of generators – processed by MU

## Suppliers

In January 2018, 100 companies with main activity the supply of electricity, concluded transactions on the electricity market; from those, 31 suppliers traded exclusively on the wholesale market and 69 suppliers on both retail and wholesale markets (in this category there are also included the 5 suppliers of last resort which act on both retail and wholesale markets).

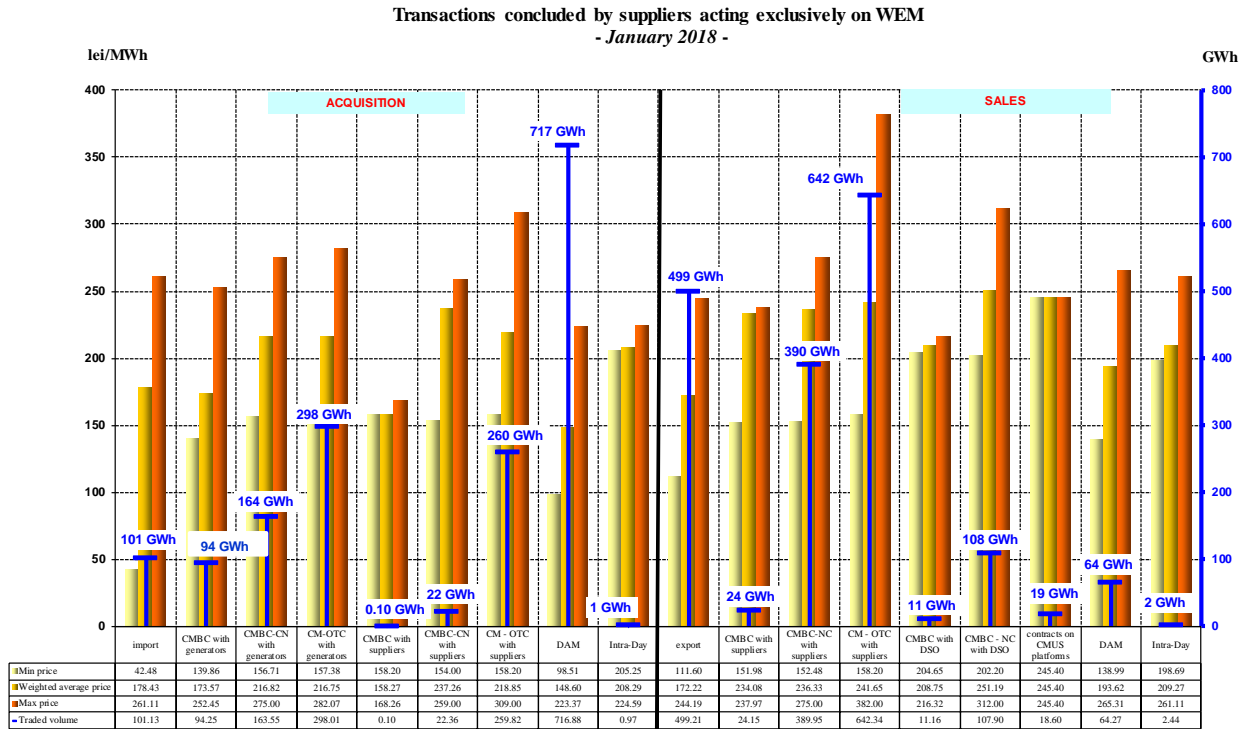
### Suppliers acting exclusively on WEM

The following table shows the activity for January 2018 of the suppliers acting exclusively on WEM, acquisitions and sales being split by categories of markets participants, compared with similar period of 2017:

	-GWh-	
<b>Transactions structure of suppliers acting exclusively on WEM</b>	<b>January 2017</b>	<b>January 2018</b>
<b>Purchase</b>		
Import		
Negotiated contracts with generators	47.21	101.13
Contracts concluded on Opcom centralized markets:	1605.03	838.08
- on CMBC-EA with generators	132.41	94.25
- on CMBC-CN with generators	499.47	163.55
- on CM-OTC with generators	270.14	298.01
- on CMBC-EA with other suppliers	0.18	0.10
- on CMBC-CN with other suppliers	45.82	22.36
- on CM-OTC with other suppliers	657.00	259.82
DAM	176.26	716.88
Intraday market	1.28	0.97
<b>Sales</b>		
Export	479.03	499.21
Contracts concluded on Opcom centralized markets:	869.11	1175.49
- on CMBC-CN with generators	0.08	0.00
- on CM-OTC with generators	17.76	0.00
- on CMBC-EA with other suppliers	52.35	24.15
- on CMBC-CN with other suppliers	135.82	389.95
- on CM-OTC with other suppliers	627.94	642.34
- on CMBC-EA with DO	16.56	11.16
- on CMBC-CN with DO	0.00	107.90
- on CM-OTC with DO	18.60	0.00
- on CMBC-EA with TSO	0.01	0.00
CMUS with last resort suppliers	173.66	18.60
DAM	313.37	64.27
Intraday market	3.84	2.44

*Source: Monthly reports of suppliers – processed by MU*

In addition to the data from the table above. the following graph presents the minimum, average and maximum actual prices by categories of transactions completed by the suppliers acting exclusively on WEM (traders) in January 2018.



Source: Monthly reports of the competitive suppliers– processed by MU

Active suppliers on REM (suppliers of last resort not included)

The following table presents aggregated information on transactions volume and structure for suppliers providing electricity to final customers, on the competitive market, for January 2018 compared with similar period of 2017:

-GWh -

Transactions' structure of suppliers acting on REM (suppliers of last resort excluded)	January 2017	January 2018
<b>Purchase</b>		
Import	0.53	4.12
Negotiated contracts with generators	67.91	48.24
Contracts concluded on Opcom centralized markets:	3002.17	2309.01
- on CMBC-EA with generators	659.10	1119.82
- on CMBC-CN with generators	352.51	337.28
- on CM-OTC with generators	387.06	164.47
- on CMBC-EA with other suppliers	266.29	67.43
- on CMBC-CN with other suppliers	129.94	169.29
- on CM-OTC with other suppliers	1207.26	450.70
Negotiated contracts with undispachable generators (others than L23/2014 and L122/2015)*	7.98	7.59
Negotiated contracts with undispachable generators (L23/2014 and L122/2015)**	18.42	15.85
DAM	748.26	219.28
Intraday market	7.45	6.74

Source: Monthly reports of the competitive suppliers– processed by MU

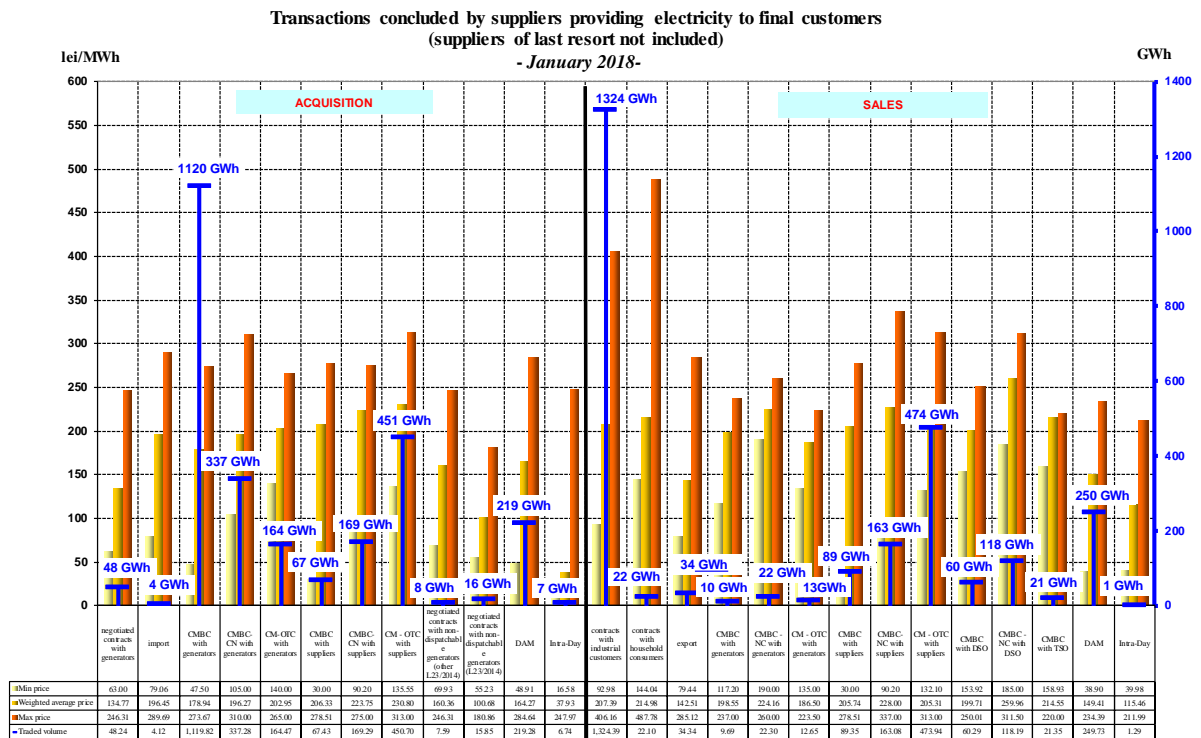
Transactions' structure of suppliers acting on REM (suppliers of last resort excluded)	January 2017	January 2018
<b>Sales</b>		
Export	133.34	34.34
Contracts concluded on Opcom centralized markets:	2064.02	949.49
- on CMBC-EA with generators	29.37	9.69
- on CMBC-NC with generators	24.11	22.30
- on CM-OTC with generators	13.01	12.65
- on CMBC-EA with other suppliers	232.17	89.35
- on CMBC-NC with other suppliers	144.33	163.08
- on CM-OTC with other suppliers	1337.05	473.94
- on CMBC-EA with DO	260.40	60.29
- on CMBC-NC with DO	0.00	118.19
- on CMBC-EA with TSO	23.59	21.35
CMUS with last resort suppliers	186.04	0.00
DAM	210.95	249.73
Intraday market	0.11	1.29
Household customers	11.44	22.10
Non-household customers	1384.18	1324.39

Source: Monthly reports of the competitive suppliers – processed by MU

\*negotiated trades concluded with undispachable generators which are not able to conclude contracts according to Law 23/2014 provisions. with subsequent changes and additions of Law no. 122/2015. both Laws subsequent to Law no. 220/2008

\*\*negotiated trades concluded with undispachable generators which may conclude contracts according to Law 23/2014 provisions. with subsequent changes and additions of Law no. 122/2015. both Laws subsequent to Law no. 220/2008

In addition to the data from the table above, the following graph presents the sales structure and the minimum, average and maximum actual prices by categories of transactions completed by suppliers providing electricity to final customers January 2018.



Source: Monthly reports of the competitive suppliers – processed by MU

Suppliers of last resort

Electricity transactions structure of suppliers of last resort (before the delivery interval) for supplying the customers under Universal service and last resort regime is presented in the table below for January 2018, compared to similar period of 2017:

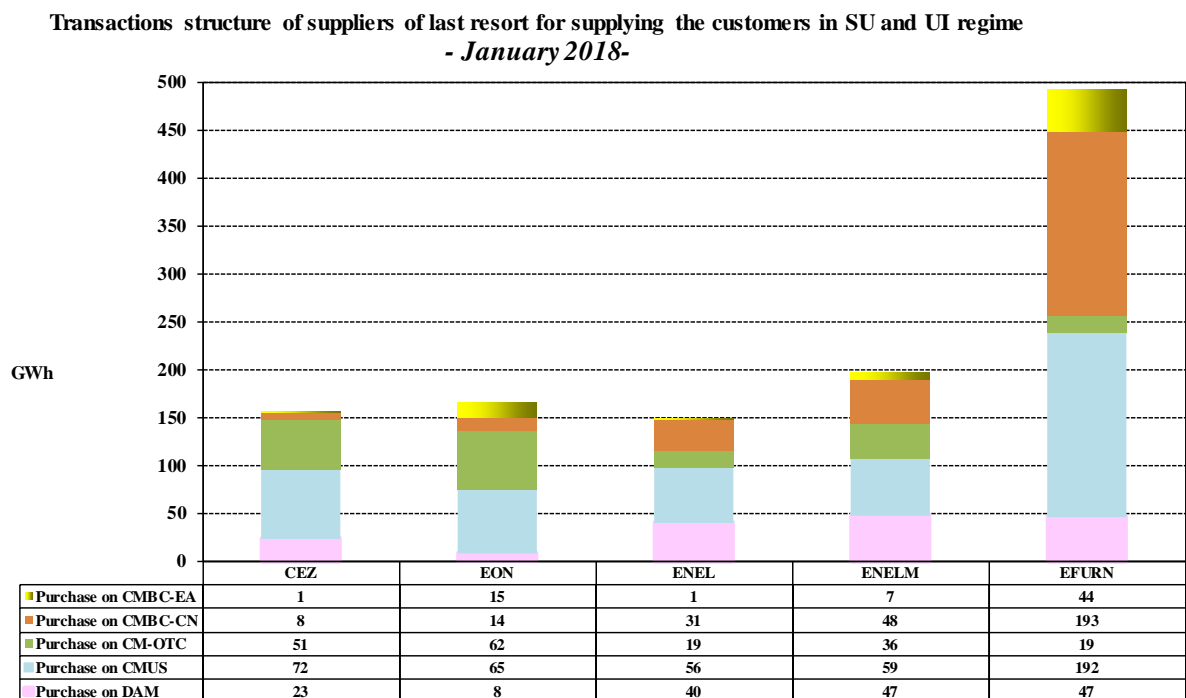
- GWh -

Transactions structure of suppliers of last resort for supplying the customers in SU and UI regime	January 2017	January 2018
Regulated contracts with generators	220.42	0.00
Negotiated contracts with undispachable generators (L23/2014 and L122/2015)*	0.01	0.01
Contracts concluded on Opcom centralized markets:	31.23	548.95
- contracts on CMBC-EA with generators	13.73	41.60
- contracts on CMBC-CN with generators	0.05	65.94
- contracts on CM-OTC with generators	0.08	9.80
- contracts on CMBC-EA with other suppliers	5.82	26.95
- contracts on CMBC-CN with other suppliers	3.84	228.16
- contracts on CM-OTC with other suppliers	7.69	176.47
Centralized market for universal service:	814.04	444.23
- contracts on CMUS with generators	454.34	425.63
- contracts on CMUS with suppliers	359.71	18.60
Transactions concluded on DAM:	129.77	142.17
- purchase	142.04	166.18
- sales	12.27	24.02

\*negotiated trades concluded with undispachable generators which may conclude contracts according to Law 23/2014 provisions. with subsequent changes and additions of Law no. 122/2015. both Laws subsequent to Law no. 220/2008

Source: Monthly reports of the suppliers of last resort – processed by MU

The structure of the electricity purchased by the suppliers of last resort from is presented in the following graph for January 2018:



Source: Monthly reports of the suppliers of last resort – processed by MU

Suppliers of the last resort present separately in the customers' invoice the "Competitive Market Component" (CMC), proposed by each supplier of last resort and approved by ANRE, in accordance with the provisions of the methodology for setting prices and tariffs for final consumers who do not use their eligibility rights; starting with 2013, CMC is applied on households' invoices. In order to reduce the differences between the electricity purchase prices to cover the consumption invoiced at the CMC tariffs by suppliers of last resort, in July 2014 ANRE approved the PCSU regulatory framework and OPCOM SA, the operator of the electricity market, implemented the corresponding trading mechanism which became operational in April 2015. As of August 2017, according to ANRE Order 75/2017, which brought amendments to the Regulation for the organization and operation of simultaneous auctions with decreasing price on the Centralized Market for Universal Service (ANRE Order 65/2014 ) and the methodology for setting prices and tariffs for final consumers who do not use their eligibility rights, the purchase of the electricity forecasted to be invoiced at the CMC tariff is done in a centralized way on the PCSU for at least half of the amount and through bilateral contracts concluded on the centralized contracts markets. The difference between the consumption and the contracted quantities can be traded on DAM, ID and/or at the imbalance price. To meet final customer consumption, the required power is purchased from the CMBC-EA, CMBC-CN, CM-OTC, DAM and ID centralized platforms.

During the period of suspension or in the event of the termination of a bilateral contract concluded by SLR on the CMUS prior to the expiration of its validity period, the purchase by the SLR of the corresponding quantities of electricity is done on the centralized contracts markets, DAM, ID and / or at imbalance price.

The structure of SLR's electricity transactions on the REM (made before the delivery interval) for universal service is presented in the following table for January 2018, compared with the similar period of 2017:

Transactions' structure of suppliers of last resort for universal service	January 2017		January 2018	
	Quantity [GWh]	Average price [lei/MWh]	Quantity [GWh]	Average price [lei/MWh]
Contracts concluded on Opcom			475.36	239.46
- on CMBC-EA with generators			28.12	221.51
- on CMBC-CN with generators			35.02	218.26
- on CM-OTC with generators			9.14	249.19
- on CMBC-EA with other suppliers			26.65	232.26
- on CMBC-CN with other suppliers			218.30	240.93
- on CM-OTC with other suppliers			158.14	182.88
Contracts concluded on CMUS:	814.04	174.29	444.23	249.67
- contracts on CMUS with generators	454.34	176.38	425.60	249.86
- contracts on CMUS with suppliers	359.71	171.65	18.60	245.40
Transactions concluded on DAM:	86.08	353.81	136.54	196.99
- purchase	96.41	347.61	158.05	182.75
- sales	10.33	295.96	21.51	92.35
<b>TOTAL</b>	<b>900.12</b>	<b>191.46</b>	<b>1056.13</b>	<b>238.26</b>

Source: Monthly reports of the suppliers of last resort – processed by MU

The following table presents the electricity acquisition structure of suppliers of last resort (before the delivery interval) corresponding to the competitive REM (energy supplied at negotiated prices to the customers who renounced to regulated tariffs) for January 2018 compared to similar previous period:

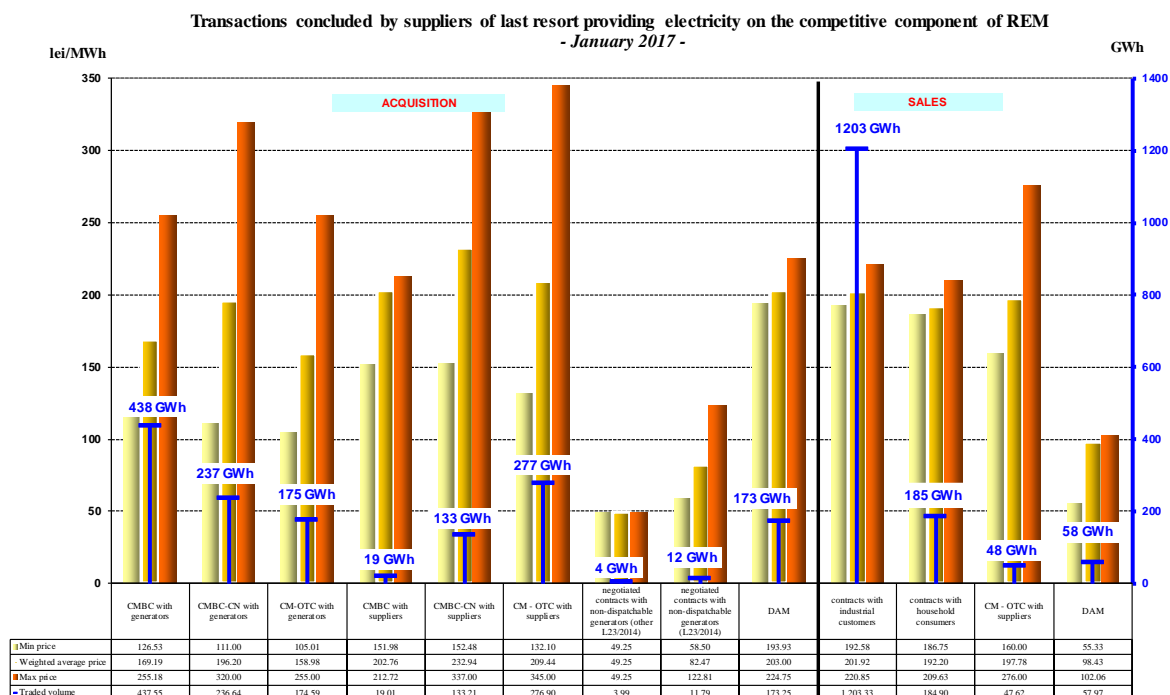
Transactions' structure of suppliers of last resort for the competitive segment of REM	January 2017	January 2018
<b>Purchase</b>		
Contracts concluded on Opcom centralized markets:	548.97	1277.91
- on CMBC-EA with generators	101.92	437.55
- on CMBC-CN with generators	45.66	236.64
- on CM-OTC with generators	141.28	174.59
- on CMBC-EA with other suppliers	12.22	19.01
- on CMBC-CN with other suppliers	100.55	133.21
- on CM-OTC with other suppliers	147.34	276.90
Negotiated contracts with undispachable generators (others than unde Law 23/2014 and 122/2015)*	0.00	3.99
Negotiated contracts with undispachable generators (Law 23/2014 and 122/2015)*	9.10	11.79
DAM	587.07	173.25
<b>Sales</b>		
Contracts concluded on Opcom centralized markets:	54.34	47.62
- on CMBC-CN with generators	0.02	0.00
- on CMBC-CN with other suppliers	0.01	0.00
- on CM-OTC with other suppliers	54.31	47.62
DAM	0.15	57.97
Household customers**	46.11	184.90
Non-household customers	1159.54	1203.33

\*negotiated trades concluded with undispachable generators which may conclude contracts according to Law 23/2014 provisions. with subsequent changes and additions of Law no. 122/2015. both Laws subsequent to Law no. 220/2008

\*\* data on this category started to be collected separately in January 2017

Source: Monthly reports of the suppliers of last resort – processed by MU

The structure by types of sources/destinations of the traded volumes and of the average prices of the suppliers of last resort on the competitive segment of REM is presented in the following graph for January 2018:



Source: Monthly reports of the suppliers of last resort – processed by MU

### Main distribution operators

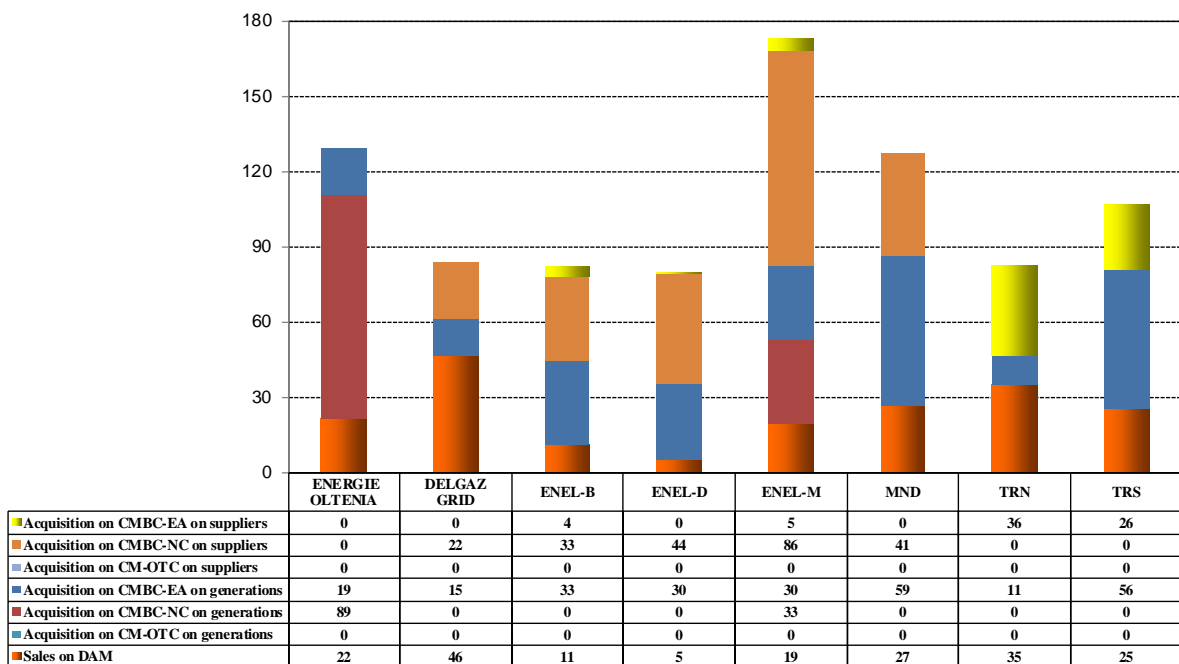
The following table shows the electricity acquisition structure of main distribution operators (before the delivery interval). for covering the distribution network losses. for January 2018 compared with similar previous period:

Transactions' structure	January 2017	January 2018
Contracts concluded on Opcom centralized markets:	514.15	673.72
- CMBC-EA with generators	162.81	253.48
- CMBC-CN with generators	52.07	122.71
- CM-OTC with generators	3.72	0.00
- CMBC-EA with suppliers	276.96	71.45
- CMBC-CN with suppliers	0.00	226.08
- CM-OTC with suppliers	18.60	0.00
Transactions concluded on Intraday market	0.93	0.06
- purchase	0.93	0.06
- sales	0.00	0.00
Transactions concluded on DAM:	196.13	184.81
- purchase	196.14	189.64
- sales	0.01	4.83

Source: Monthly reports of the distribution operators – processed by MU

The electricity purchased for covering their network losses is presented in detail in the following graph, for January 2018:

Electricity acquisition of distribution operators for covering the distribution losses  
January 2018



Source: Monthly reports of the distribution operators – processed by MU

## 6. Concentration indicators on the wholesale electricity market and its components

According to the economic theory and the EU documents, the following market concentration indicators may be defined:

- HHI. Herfindahl-Hirschman Index = sum of square market shares (%) of participants:  
The indicator values signify:  

HHI < 1000	non-concentrated market;
1000 < HHI < 1800	moderately concentrated market;
HHI > 1800	highly concentrated market.
- C1 = market share of the main market participant (%)  
The indicator values signify:  

C1 > 20%	alarming concentrated market;
C1 > 40%	suggests the existence of a dominant position;
C1 > 50%	clearly indicates a dominant position.
- C3 = sum of market shares of the main three participants in the market (%):  
The indicator values signify:  

40% < C3 < 70%	moderately concentrated market;
C3 > 70%	highly concentrated market.

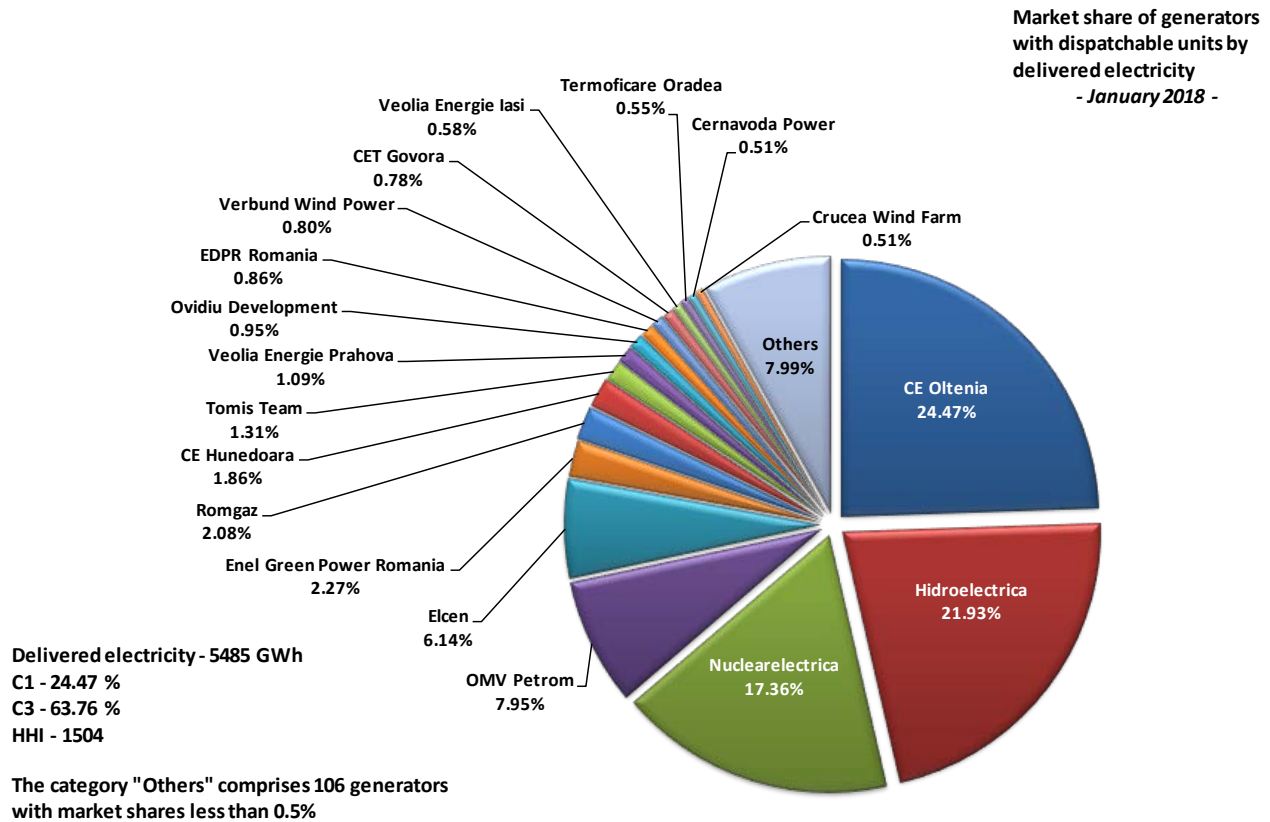
These concentration indicators may be defined for the wholesale market (electricity market or ancillary services market) or for each of its components where direct competition takes place.

### Concentration indicators and market shares of the electricity generators

The market structure regarding the electricity generation offers an initial basis for analyzing the possible competitiveness level of the electricity market.

The following table presents the concentration indicators of generation for January 2018, calculated based on electricity delivered into the networks by the generators with dispatchable units while the graph shows the dispatchable generators market shares for eleven-months period.

Concentration indicators - January 2018 -	C1 (%)	C3 (%)	HHI
Value	24.47	63.76	1504



Source: Monthly reports of generators – processed by MU

A component of the WEM on which direct competition between generators exists is the Balancing Market (BM). The values of concentration indicators on this market are determined based on delivered electricity, for each type of regulation defined within the Commercial Code, and they are presented in the following table for January 2018:

Structure/concentration indicators of BM - January 2018 -	Regulation					
	Secondary		Fast tertiary		Slow tertiary	
	upward	downward	upward	downward	upward	downward
C1 - % -	51	51	75	49	62	63
C3 - % -	95	95	88	96	100	100
HHI	4265	4231	5786	3533	4795	4987

Source: Monthly reports of CNTEE Transelectrica SA – processed by MU

In order to maintain the level of security in the NES functioning, due to significant increase of the number of RES generators, ancillary Services are ensured both based on market mechanisms and regulated contracts. Based on the provisions of *Government Decision no. 760/2014 on approving the winter program in the energy sector regarding the measures to ensure the safety stocks of the National Power System in what regards the fuel necessary for the cold season and the water volume in the water reservoirs, during the period 15 November 2017 – 15 March 2018, and other measures for the safety and security of the functioning of the National Energy System*, were established regulated quantities for secondary reserve, fast tertiary and slow tertiary reserve. Additionally, in order to ensure the ancillary services necessary to ensure the safety of the NES, CNTEE Transelectrica SA has organised auctions for acquiring reserves on the competitive market.

The following table presents the concentration indicators on types of reserves (secondary, fast tertiary and slow tertiary), that characterize the regulated component of the Ancillary Services Market, compared with the competitive one, for the month of January 2018.

Concentration indicators on ASM - January 2018 -		Secondary reserve	Fast tertiary reserve	Slow tertiary reserve
regulated component	contracted quantity (h*MW)	13920	13440	466320
	C1 (%)	100	100	68.7
	C3 (%)	100	100	100
competitive component	contracted quantity (h*MW)	336380	451360	200640
	C1 (%)	57.2	77.3	34.1
	C3 (%)	100	93.2	91.4
	HHI	4793	6117	2879

Source: Monthly reports of CNTEE Transelectrica SA – processed by MU

### Concentration Indexes for the Day Ahead Market

Day Ahead Market (DAM) is a voluntary market. opened both for buying and selling for all types of market participants: generators, Suppliers, grid operators under applicable regulations.

The concentration indicators on DAM reflects the level of competition between sellers and between buyers respectively, the dynamics of both influencing the price level. The following table presents C1, C3 and HHI for buying and for selling side of DAM based on quantities traded by participants on this market.

Concentration indicators on DAM - January 2018 -	C1 (%)	C3 (%)	HHI
Selling	17.12	41.30	741
Buying	13.50	30.55	506

Source: Monthly reports of Opcom SA – processed by MU

### **7. Price evolution on wholesale electricity market**

Starting with November 2014 the Romanian DAM is working coupled with the spot markets from Hungary, Slovakia and Czech Republic based on the price coupling mechanism, project known as 4M MC. This coordinated correlation mechanism uses an unique European method for price coupling of regions (called *Price Coupling of Regions - PCR*-initiative) in order to fulfil the harmonization of national european markets and create the internal european electricity market. The functioning of these spot markets is based on coupling algorithm recommended by ACER (Euphemia) and its goal is maximizing the social welfare to the entire area of the coupled markets.

The coupling mechanism is accomplished through the operators OTE-Czech Republic. EPEX Spot (operating as services supplier for OKTE-Slovakia and HUPX-Hungary) and from 17<sup>th</sup> of January 2017 OPCOM-Romania (who became PCR member from 1<sup>st</sup> January 2016). After succesfully finalisation of the implementation process of the changes and tests performed. OPCOM operates in its own name the coupling solution implemented in the 4M MC operational mechanism. all processes performed was carried out in safety conditions of coupled functioning 4M MC day-ahead markets. Coupling operators are acting as Coordinators on a monthly rotation basis.

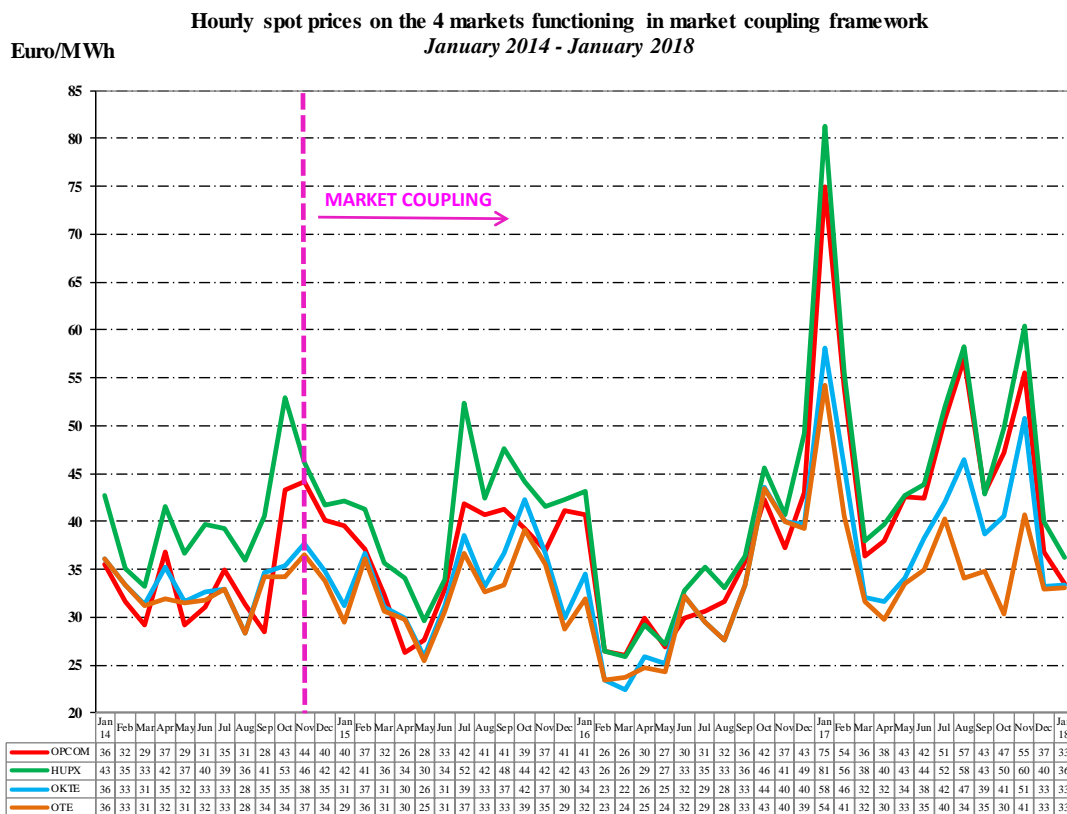
According to EU legislation, coordinated cross border capacity allocation is under the governance of the transmission system operators from the 4 countries and the allocation model to be used is the default allocation on DAM of the available interconnection capacity.

To better meet the purpose of DAM coupling mechanism - electricity transfer at level and direction based on generation and consumption conditions and dependent on the coupled DAM prices - starting with 1st January 2016. TSO operators from Romania and Hungary (CNTEE Transelectrica SA and Mavir ZRt) agreed to reserve a quota from interconnection capacity for DAM allocation based on the authorities recommendations from both countries, ANRE and MEKH. The same rule was adopted for interconnection capacity allocation on Bulgarian border.

Thus, for each month of the year, reserved capacity for DAM allocation is determined as a difference between monthly ATC for each subperiod and 80% from the lowest value between the ATC resulted for subperiods of the month, incremented with the already allocated capacity at the yearly auction but which has been returned to TSO.

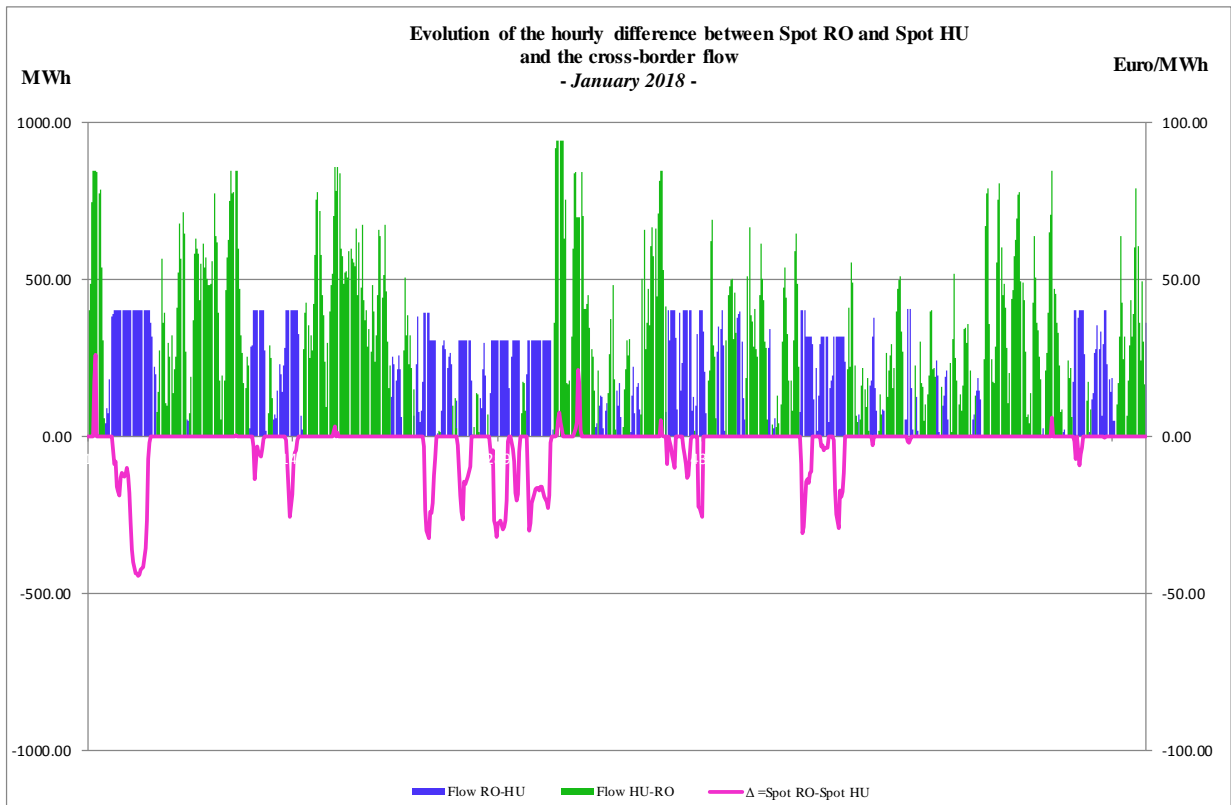
Particularly, for Hungarian border, if 80% from the lowest value of the ATC resulted for monthly subperiods is lower than 80 MW, ATC for monthly allocation will be 80% from the ATC calculated for each subperiod incremented with the already allocated capacity at the yearly auction but which has been returned to TSO.

Next graph presents the monthly spot prices of the 4 markets involved in the coupling mechanism starting with January 2014, before and after the start of operational phase.



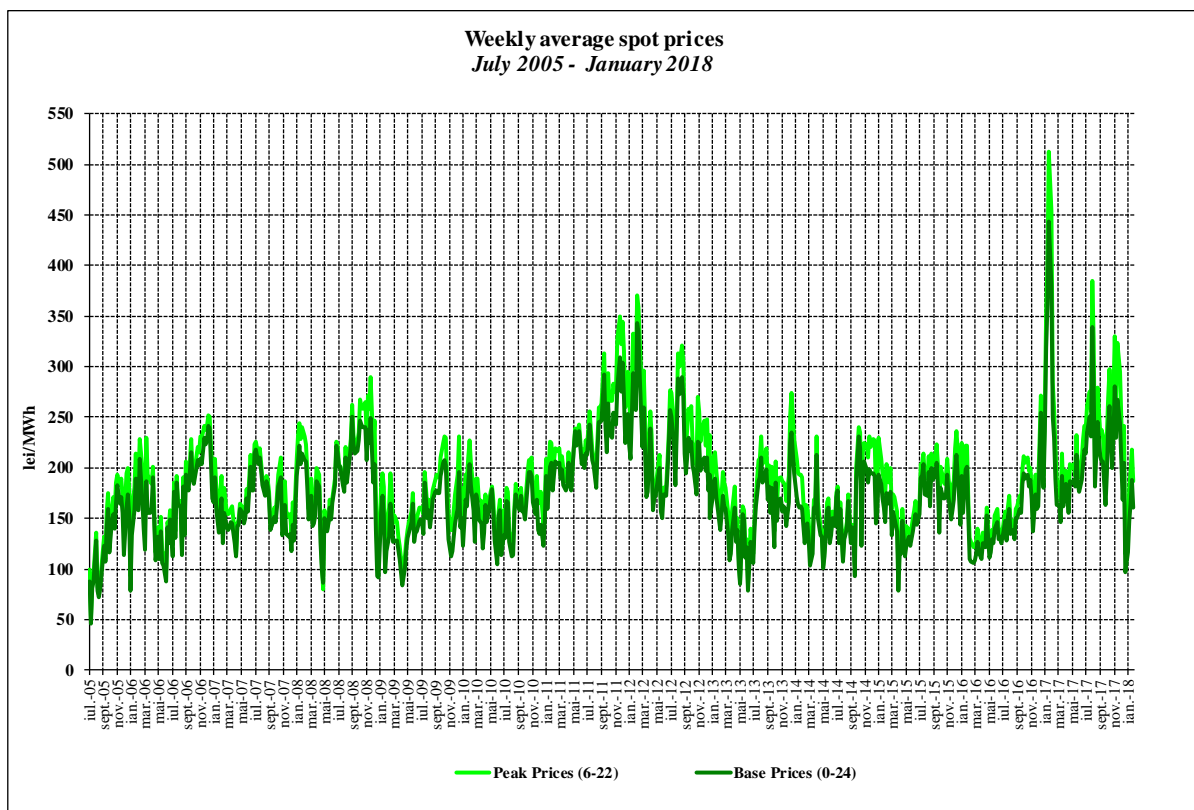
Source: Monthly reports of Opcom SA – processed by MU

The following graph presents the evolution of January 2018 hourly gap between DAM prices in Romania and Hungary as a result of the functioning of coupled markets, correlated with the cross border flows RO-HU for both directions.



Source: Data published by Opcom SA – processed by MU

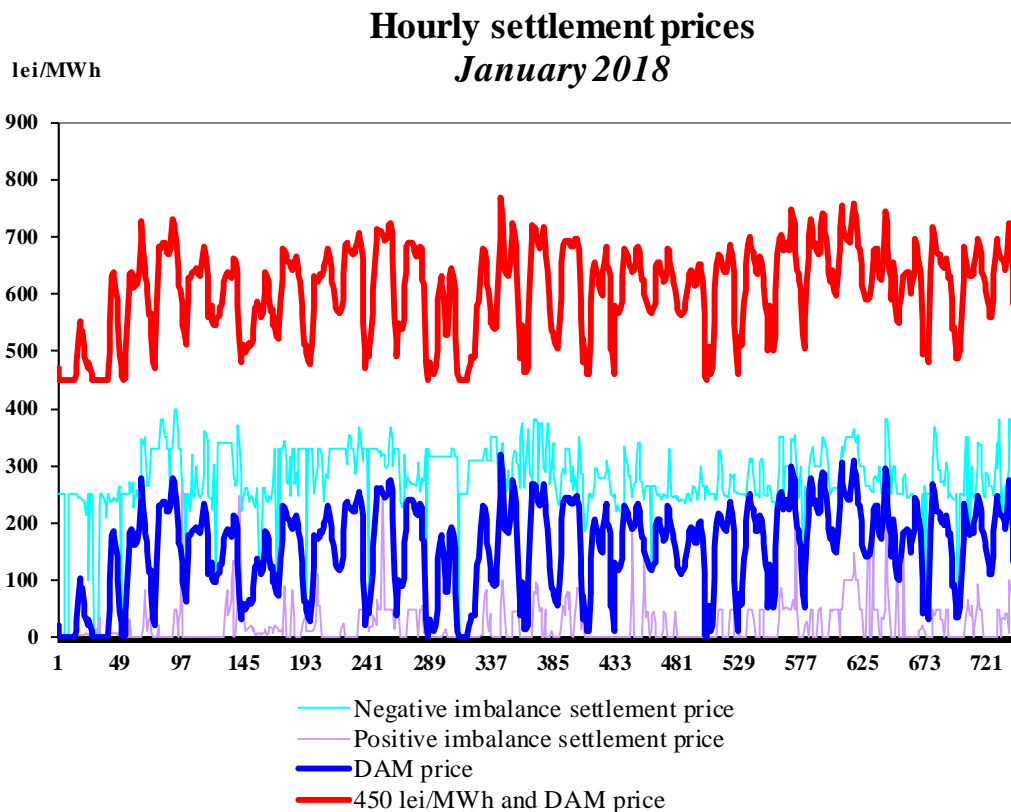
The following graph presents the evolution of weekly average spot prices starting with July 2005:



Source: Daily reports of Opcom SA – processed by MU

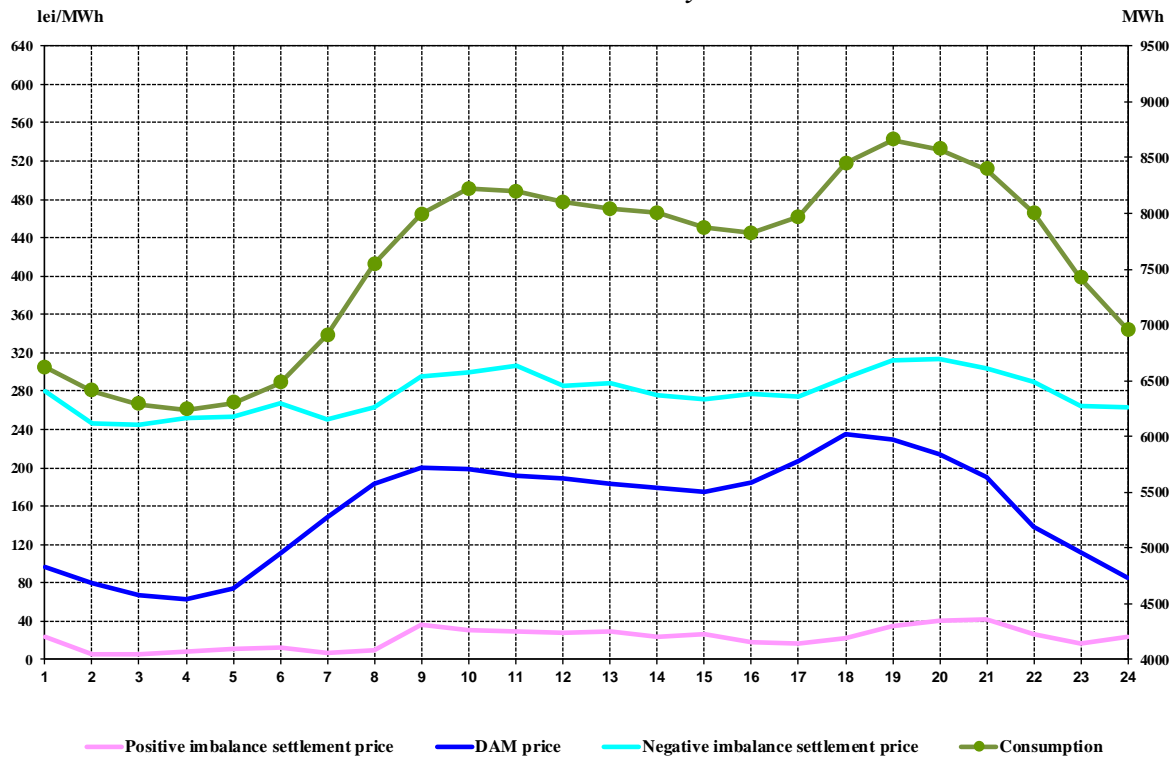
In order to cover the differences between planned/contracted amounts of consumption/ generation and the real time consumption. the system operator (CNTEE Transelectrica SA) operates the BM by buying or "selling" electricity at prices determined by the merit order of dispatchable generators' offers. The participants generating imbalances, grouped in BRPs, have to bear the imbalances costs. For the negative imbalances, they have to pay the settlement price resulting from the upward bids accepted on the BM, while for the positive imbalances they receive the settlement price resulting from the downward bids accepted on the BM.

The settlement prices (MCP on DAM, negative imbalance settlement price and positive imbalance settlement price) are represented on the same graph, showing the two markets correlation degree. In the first graph the prices are expressed in hourly values, in the second graph in hourly average values compared to internal consumption, and in the last graph in average monthly values.



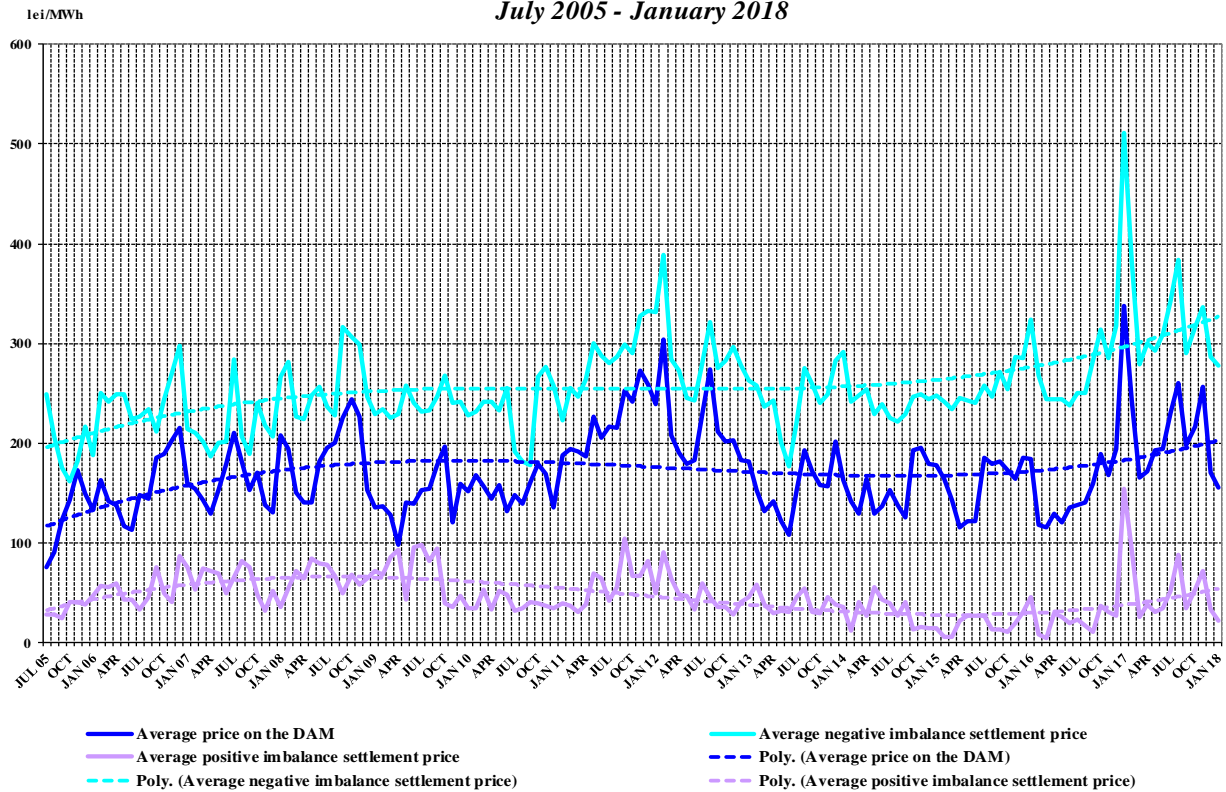
Source: Daily/monthly reports of Opcom SA – processed by MU

**Hourly average settlement prices and internal consumption**  
January 2018



Source: Monthly reports of Opcom SA and CNTEE Tranelectrica SA – processed by MU

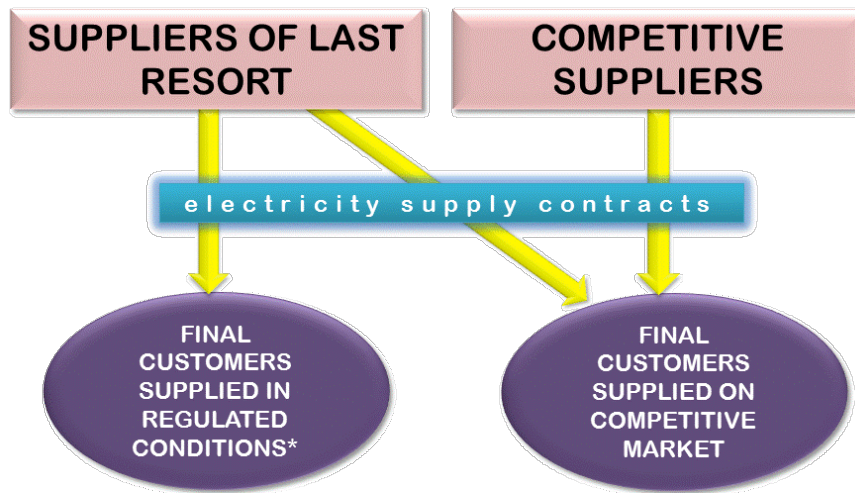
**Monthly average prices on DAM and BM**  
July 2005 - January 2018



Source: Monthly/daily reports of Opcom SA – processed by MU

### III. RETAIL ELECTRICITY MARKET

#### 1. Structure of the retail electricity market

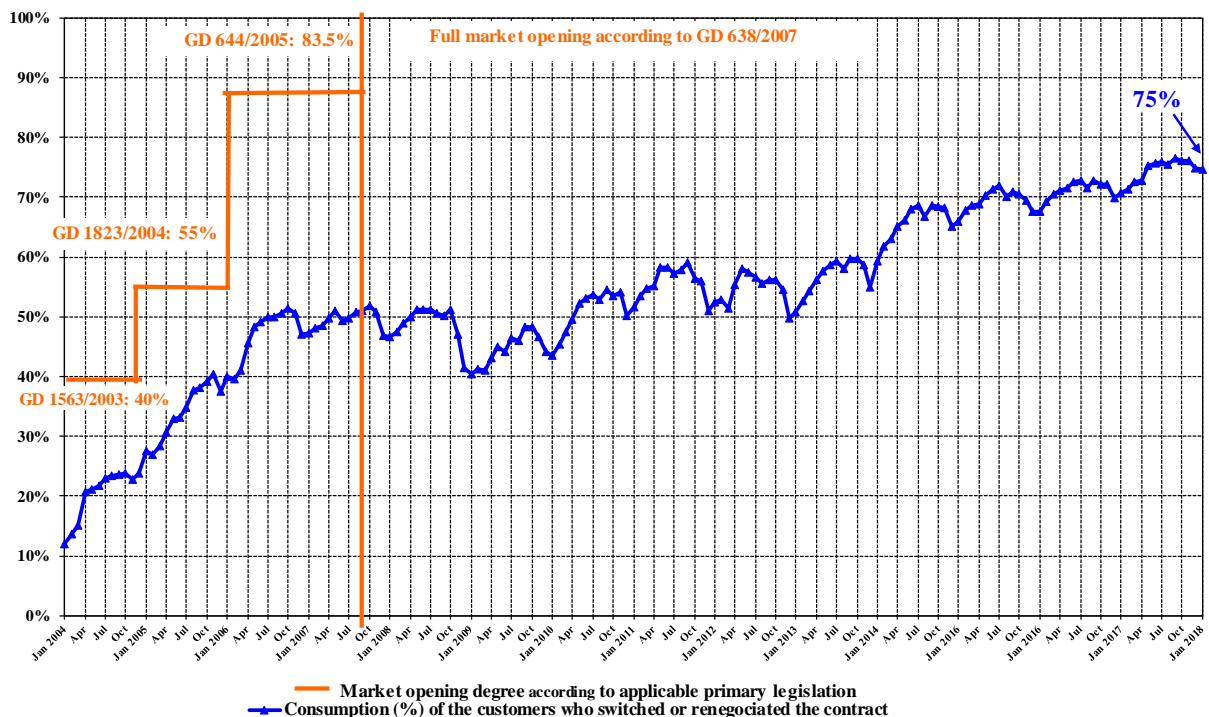


\* according to art. 53 (2) and art. 55 (1) from Electricity and Gas Law no. 123/2012

#### 2. Electricity market opening degree

The following graph contains the quota of the consumption from total consumption, of the customers who switched their supplier or renegotiated their contracts with the suppliers operating on the regulated market, between January 2004 – January 2018. The values presented are cumulated from the beginning of the opening process and are presented monthly:

Opening degree evolution of electricity market  
January 2004 - January 2018

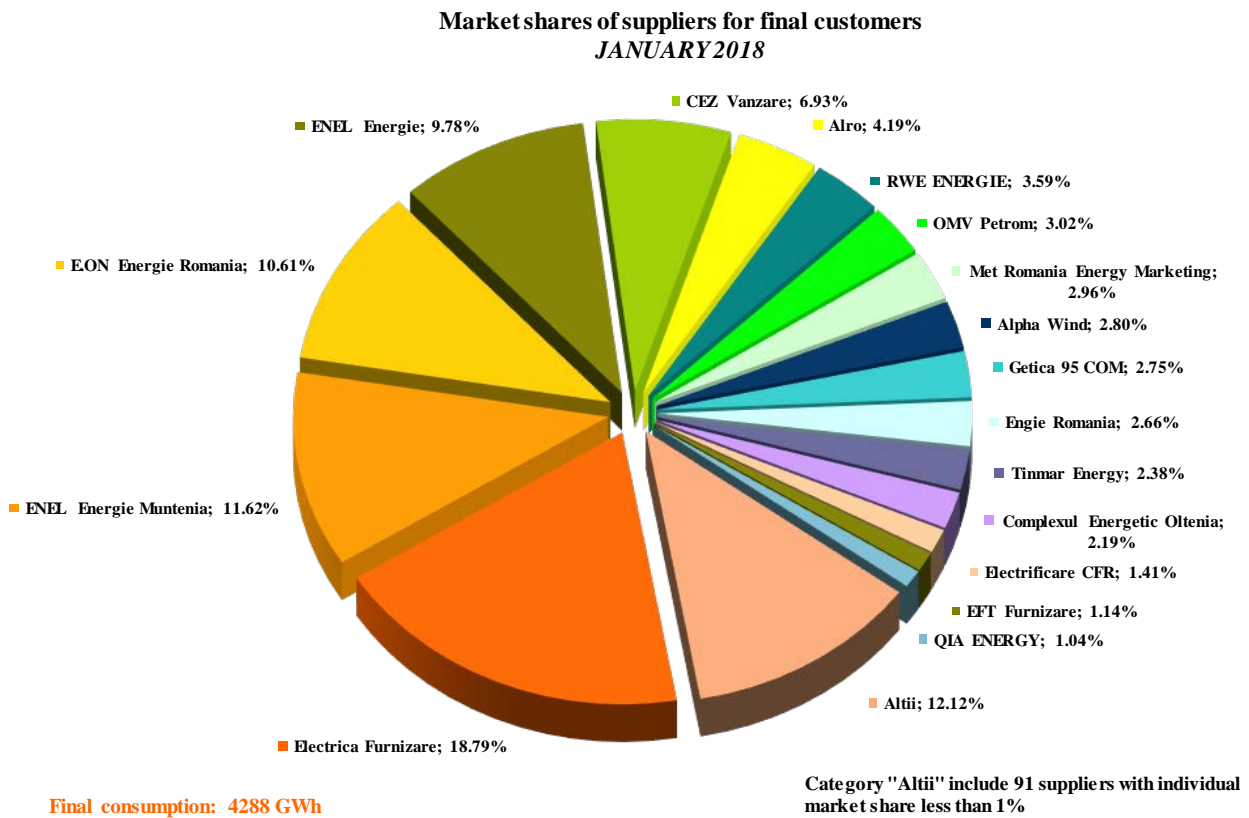


Source: Monthly reports of the final customers' suppliers – processed by MU

### 3. Market shares of the electricity suppliers

In the following three graphs there are presented the market shares of electricity suppliers on the retail market. calculated:

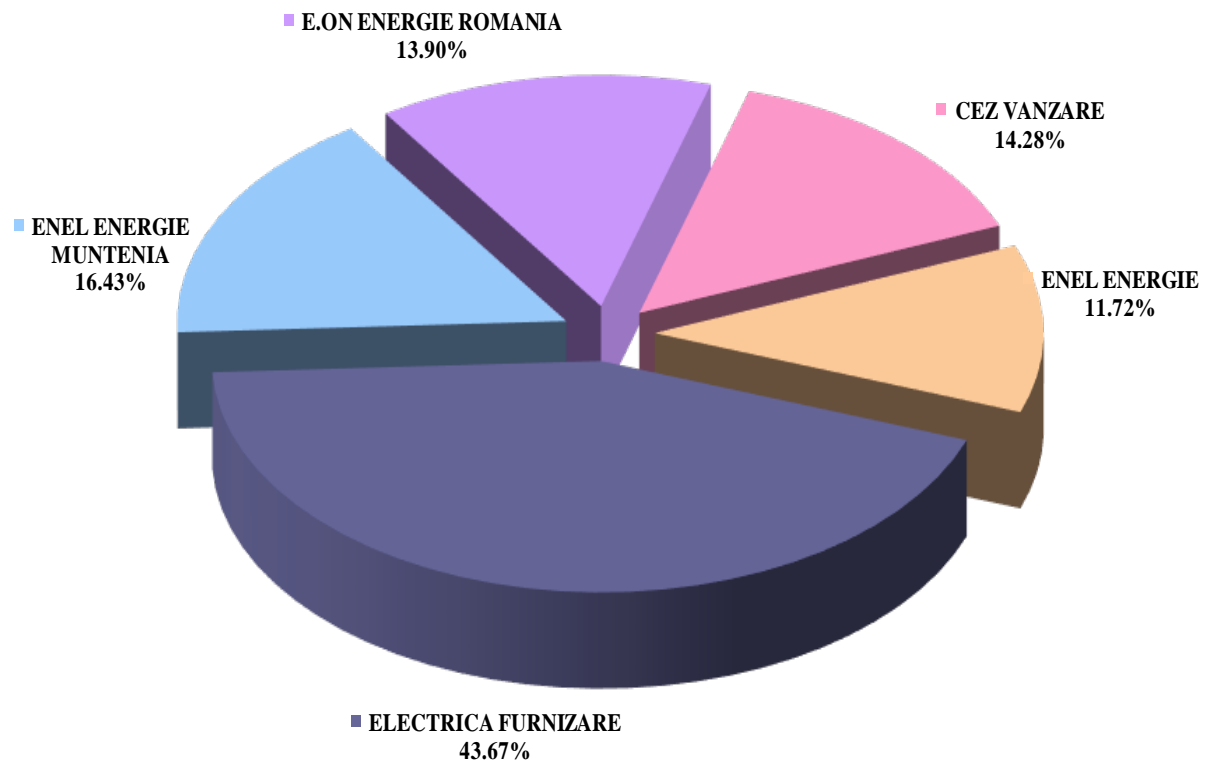
- a) for all suppliers acting on REM. including the suppliers of last resort. based on the electricity supplied to the final customers (on regulated. Competitive Market Component and last resort tariffs) in US and last resort regime. as well as to the customers who switched their supplier or renegotiated their contract;



Source: Monthly reports of suppliers for final customers– processed by MU

- b) for suppliers of last resort - based on the electricity supplied to the final customers in US and last resort regime;

**Market shares of suppliers of last resort on US and last resort regime  
JANUARY 2018**

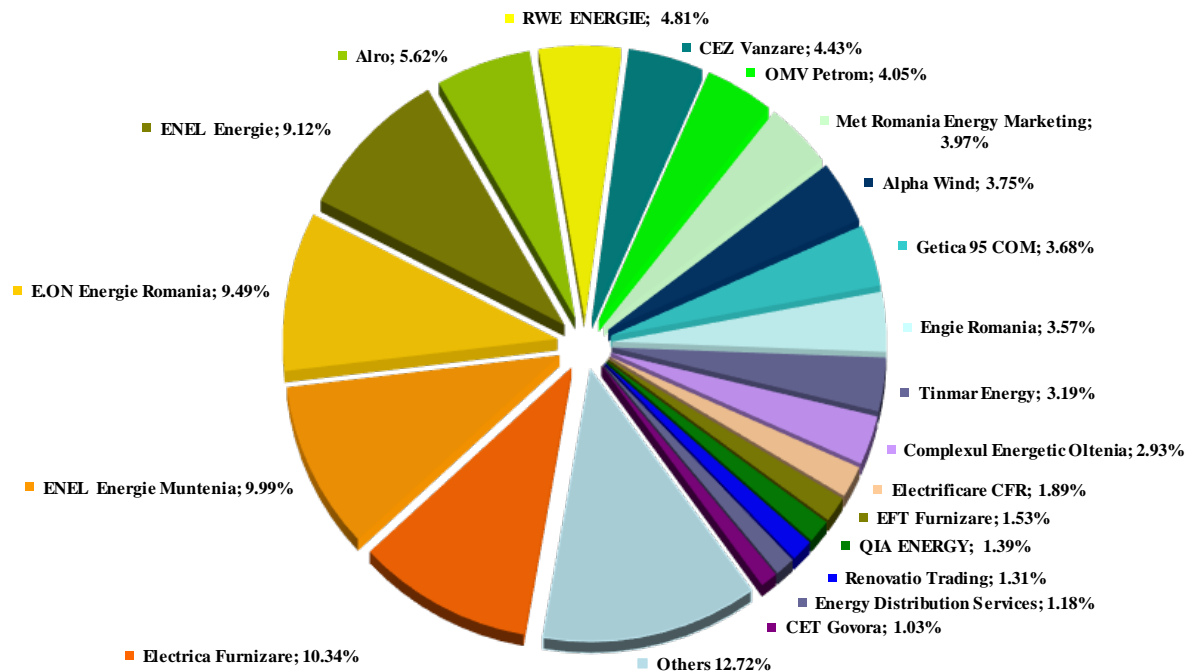


**Consumption of customers supplied at regulated, CMC and last resort tariffs: 1087 GWh**

*Source: Monthly reports of the suppliers of last resort – processed by MU*

- c) for all suppliers (including the suppliers of last resort) based on the electricity supplied for the customers at negotiated prices on competitive component of REM:

Market shares of suppliers delivering electricity on the competitive market  
JANUARY 2018



Consumption on competitive market: 3201 GWh  
Structure indicators:  
HHI - 564; C3 - 30%; C1 - 10%

Category "Others" includes 88 suppliers with individual

Source: Monthly reports of the competitive suppliers – processed by MU

The values of market indicators were calculated without taking into consideration the dominance principle. The delivered electricity used for determining the market share of each supplier comprises the self-consumption of the largest industrial customer which owns a supply license and based on it acquired its electricity from the WEM as a competitive supplier.

The electricity supplied to the final customers used for calculating the market share of every supplier includes also the self-consumption of that particular supplier (e.g. customers with supply license who buy electricity for themselves from WEM as competitive suppliers).

The analysis of the competitive suppliers' activity on the competitive REM component compared to their activity on the WEM is developed based on the weight of the electricity sold to final customers in total electricity sales. The table below presents the number of suppliers acting on the REM, grouped into categories of sales weight during January 2018:

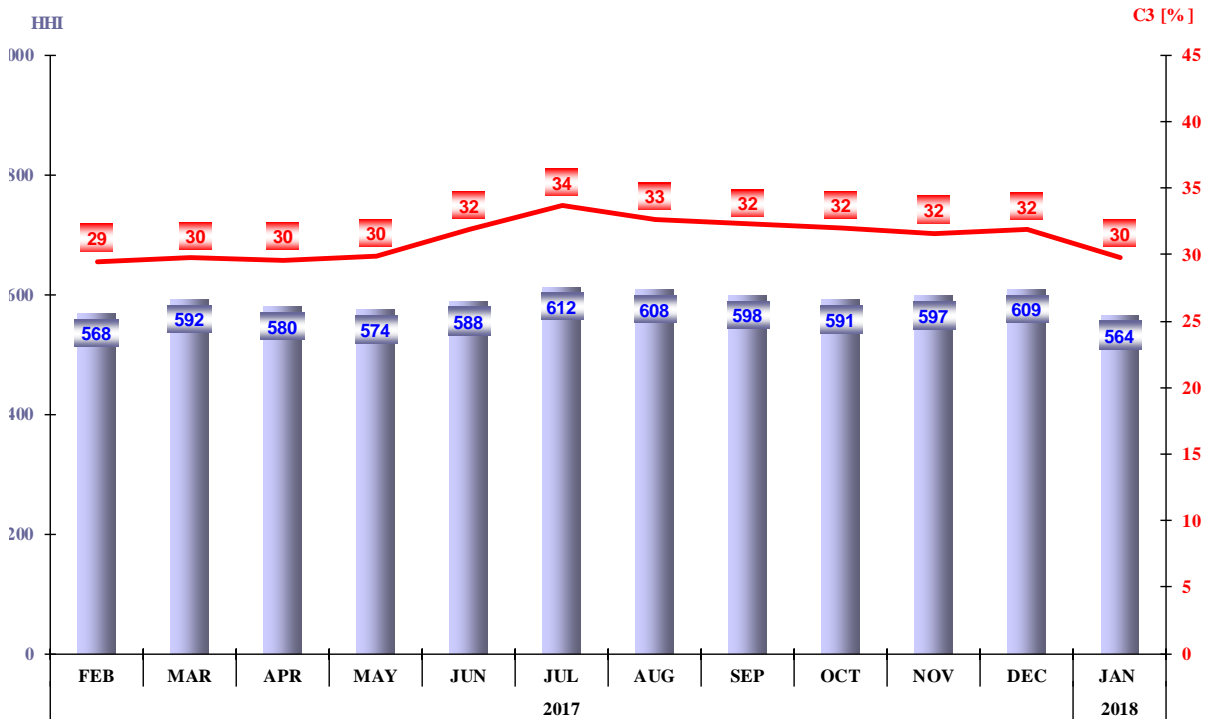
Number of suppliers	Share of sales to final customers from total sales transactions			
	100%	75% - 100%	50% - 75%	<50%
Competitive	4	15	10	35
Of last resort	0	5	0	0

Source: Monthly reports of the suppliers – processed by MU

#### 4. Concentration indicators of the competitive retail electricity market

The monthly evolution of concentration indicators (C3, HHI) determined on the competitive component of the REM is presented for January 2018 in the following graph:

Herfindahl-Hirschman (HHI) and Concentration Ratio of the main three suppliers delivering electricity on competitive market (C3)



Source: Monthly reports of the suppliers – processed by MU

The table below shows the values of structure indicators of competitive component of REM for and the number of active suppliers in January 2018, calculated for each non-household and household customer categories as defined by the Regulation (EU) 2016/1952 of the European Parliament and of the Council:

Indicators - Jan 2018	Consumption tranches - Non-household customers								Total
	IA	IB	IC	ID	IE	IF	IG		
C1 - % -	35	25	18	11	16	16	22	10	
C3 - % -	71	50	41	29	40	39	44	29	
HHI	2065	1278	858	593	865	845	1043	535	
Consumption - GWh -	120	390	305	689	424	282	783	2993	
No. of SUPPLIERS	68	75	66	60	27	17	17	89	
No. of suppliers of last resort	0	5	5	5	5	3	3	5	
No. of competitive suppliers	53	54	47	45	18	11	7	62	
No. of producers	15	16	14	10	4	3	7	22	

Source: Monthly reports of the suppliers – processed by MU

Indicators - January 2018	Consumption tranches - Household customers						Total
	DA	DB	DC	DD	DE		
C1 - % -	60	45	36	32	25	45	
C3 - % -	97	81	75	75	70	83	
HHI	4698	2896	2248	2175	1913	2919	
Consumption - GWh -	64	60	39	32	13	207	
No. of SUPPLIERS	41	41	40	42	38	51	
No. of suppliers of last resort	5	5	5	5	5	5	
No. of competitive suppliers	32	33	31	34	29	40	
No. of producers	4	3	4	3	4	6	

Source: Monthly reports of the suppliers – processed by MU

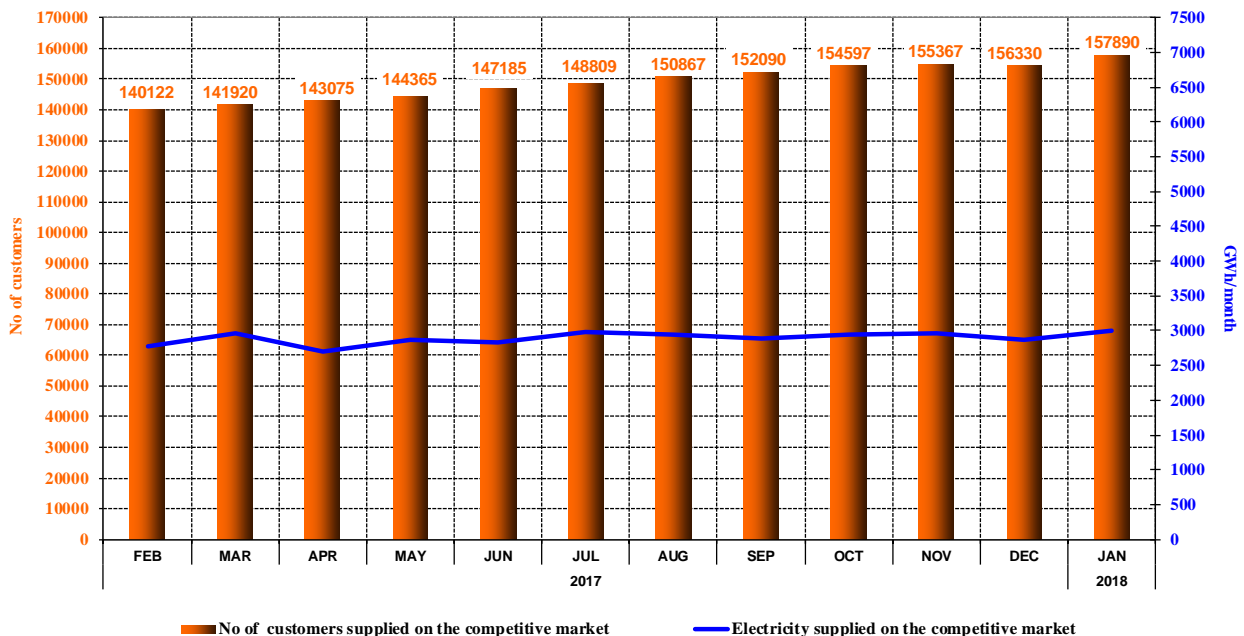
### 5. Evolution of customers' number and of electricity delivered

Number of customers supplied on the competitive market is presented as an evolution over the last 12 months; for January 2018 this number is split into categories, according to the provisions of Regulation (EU) no. 2016/1952 of the European Parliament and of the Council. The tables below presents the bands of consumption of each category of non-household and household customers:

Non-household customers		Annual electricity consumption (MWh):	
IA		<20	
IB		>=20	<500
IC		>=500	<2000
ID		>=2000	<20000
IE		>=20000	<70000
IF		>=70000	<150000
IG		>=150000	

Household customers		Annual electricity consumption (kWh):	
DA		<1000	
DB		>=1000	<2500
DC		>=2500	<5000
DD		>=5000	<15000
DE		>=15000	

Evolution of the number of supplied non-household customers and delivered electricity on the competitive market

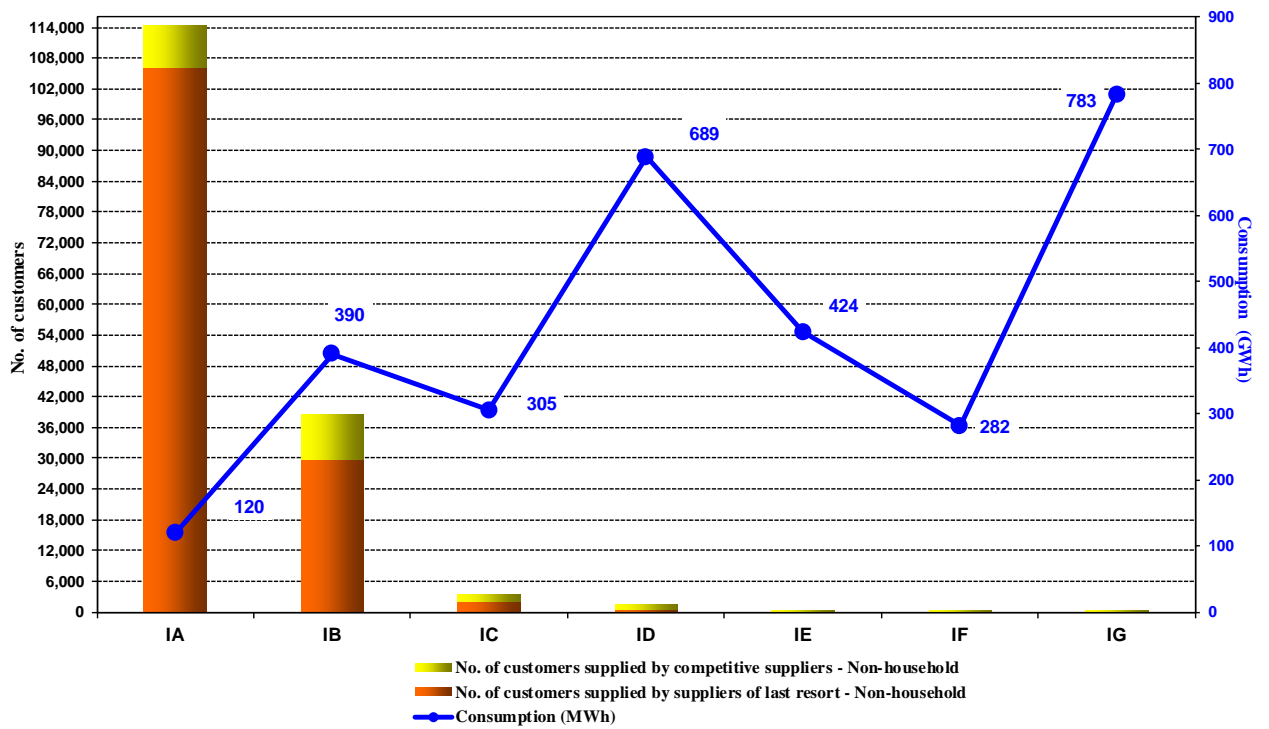


Source: Monthly reports of the competitive suppliers – processed by MU

Competitive suppliers sales to final household customers on the competitive component of REM is presented in the following table:

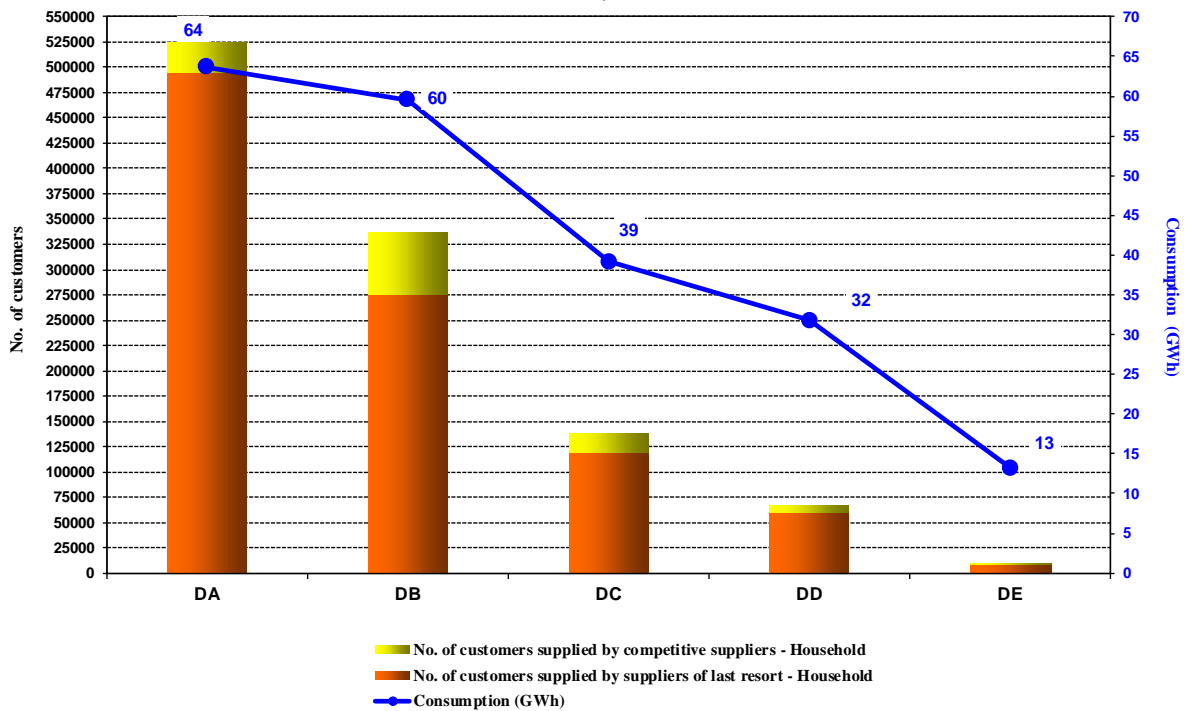
No.	Reporting month 2018	Supplied electricity (MWh)		No. of household customers	
		Total of which:	Suppliers of last resort	Total of which:	Suppliers of last resort
1	January	207 358	184 899	1 075 167	957 269

Number of non-household customers supplied on competitive market and the consumption of each category of customers  
- January 2018 -



Source: Monthly reports of the suppliers – processed by MU

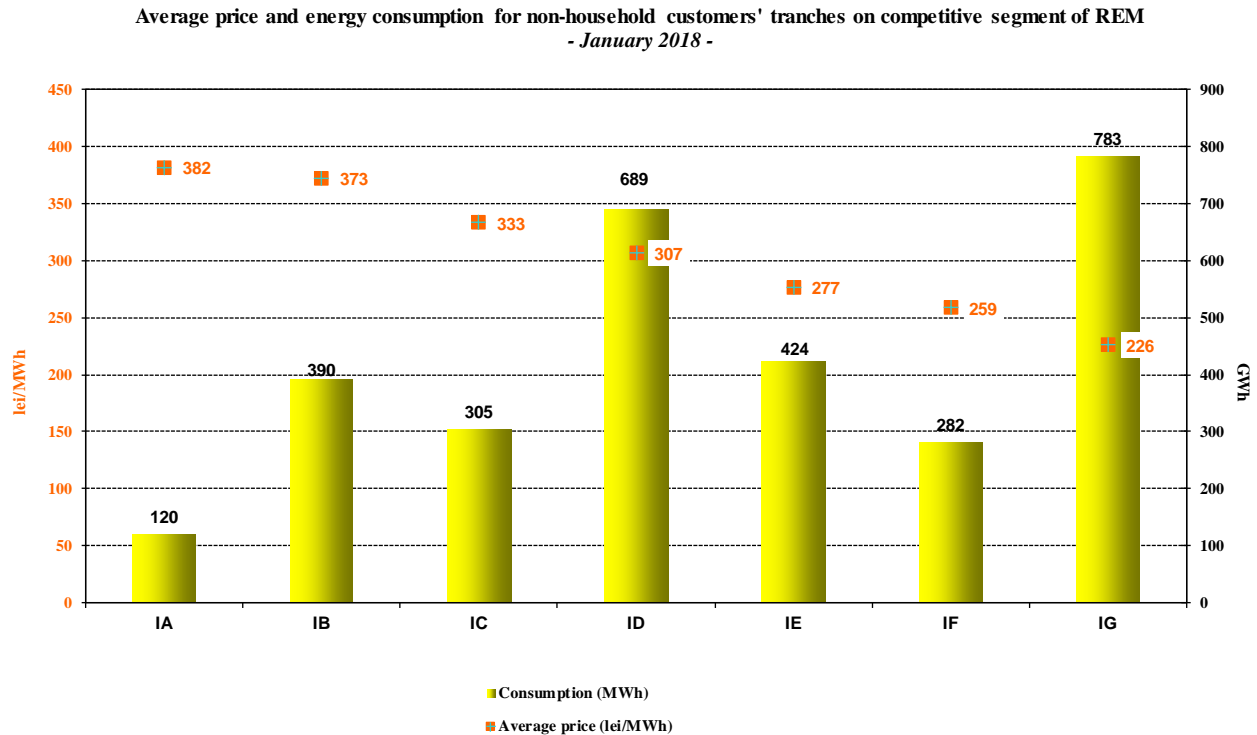
Number of household customers supplied on competitive market and the consumption of each category of customers  
- January 2018 -



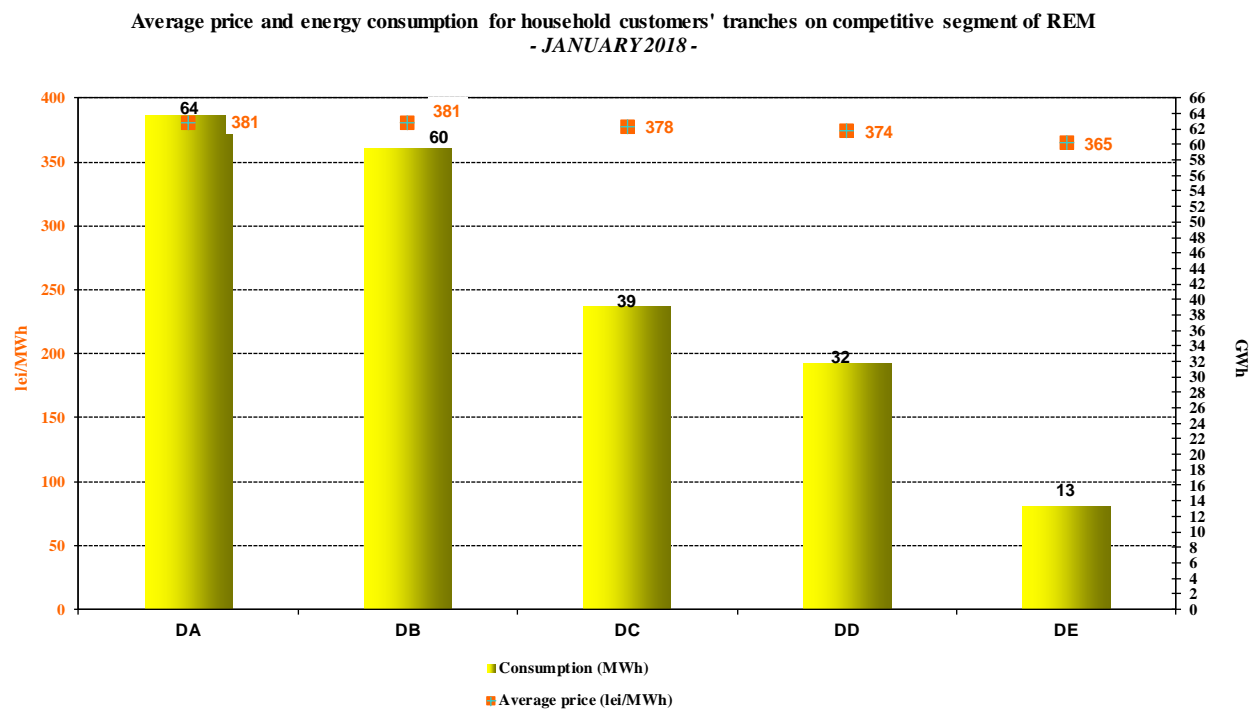
Source: Monthly reports of the suppliers – processed by MU

### 6. Average selling prices of customers supplied on the competitive market

The following graph presents the average selling prices of customers supplied on the competitive market, based on the structure defined according to the Regulation (EU) no. 2016/1952 of the European Parliament and of the Council for January 2018.



Source: Monthly reports of the competitive suppliers – processed by MU



Source: Monthly reports of the competitive suppliers – processed by MU

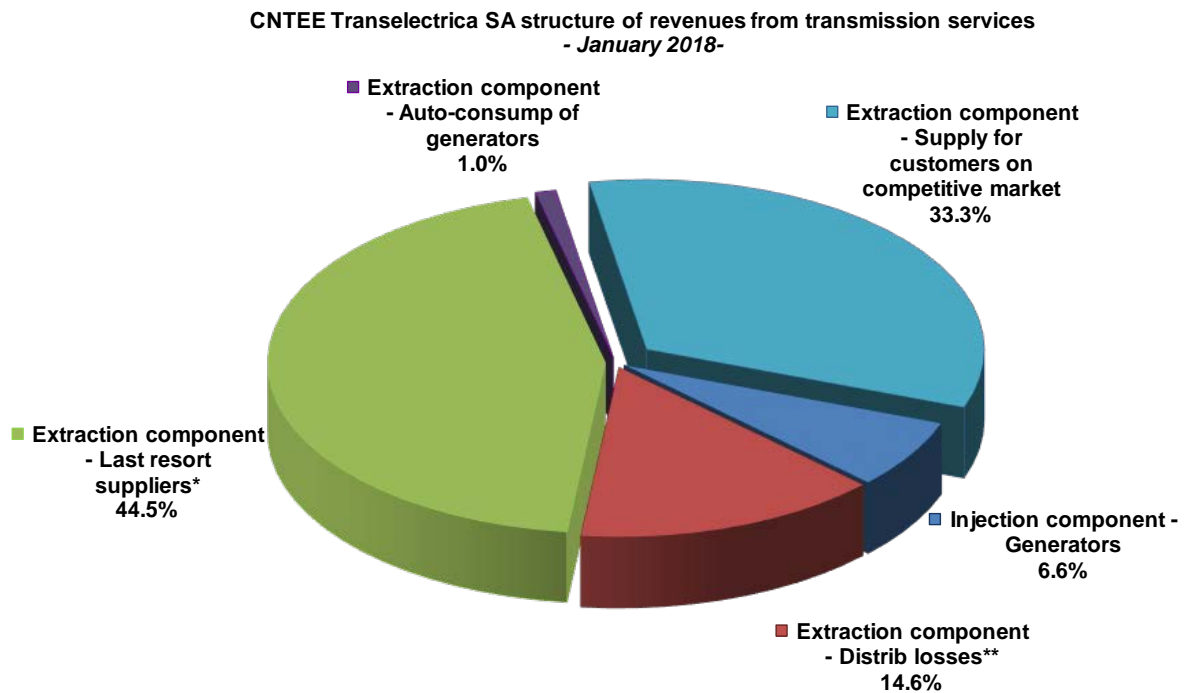
Note: The average selling price on each category was calculated as weighted average of prices applied by suppliers with quantities supplied according to the provisions of the European Regulation. The average prices do not include VAT, excise or other taxes but include the corresponding services (transmission, system services, distribution tariffs, imbalance, BRP aggregated tax, metering). Splitting customers into categories was based on their annual consumption forecast, according to the provisions of above mentioned Regulation.

#### IV. TRANSMISSION AND SYSTEM OPERATOR CNTEE TRANSELECTRICA SA

TSO performs the electricity transmission service at regulated tariffs, differentiated by separate tariff zones. depending on the impact of injection or extraction of electricity in/from transmission grid upon NES functioning regime.

Compared to the previous method of establishing the transmission zonal tariffs, which aimed to offer locational signals, starting with July 2015 the methodological principles were modified in order to comply with EU regulations and ACER recommendations in this field. Following this, the injection tariff covers only the network losses costs with different zonal tariffs, while the extraction tariff covers the average cost of transmission service.

The following graph presents the structure of CNTEE Transelectrica SA revenues from performing the transmission services and reflects the structure of its clients benefiting from this type of service in January 2018.



\* for electricity extracted from their own licence areas as well as from other areas

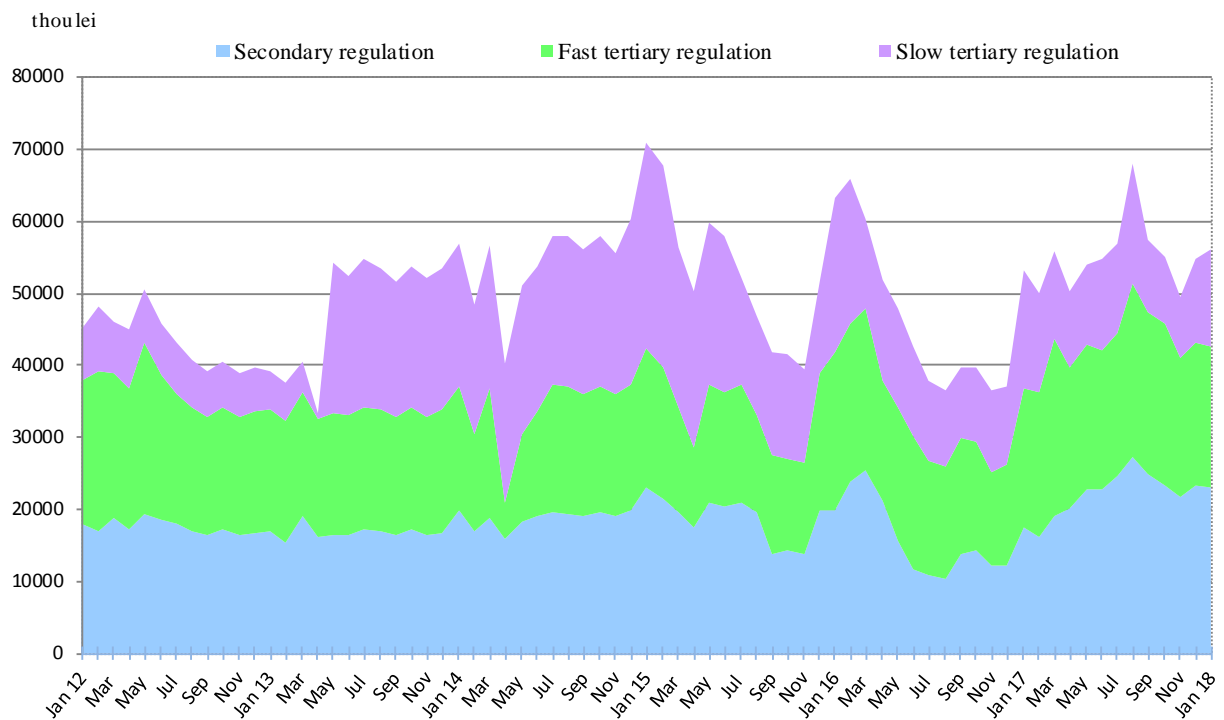
\*\* includes the electricity with which some distribution operators supply their own self-consumption places

Source: Monthly reports of CNTEE Transelectrica SA – processed by MU

In order to perform the system operator tasks. CNTEE Transelectrica SA assesses and contracts reserves (ancillary services) from qualified generators, which are integrated on BM. The ancillary services which may be used are reserves for secondary, fast tertiary, slow tertiary regulation and reactive energy.

The following graph represents the cost evolution of ancillary services acquisition which were paid by the transmission and system operator starting with January 2012. The tariffs applied for this type of services may be regulated (for the quantities approved through decision by ANRE) and/or competitive (in case the TSO organizes competitive sessions).

### Structure of CNTEE Transelectrica SA costs with ancillary services acquired from qualified generators



Source: Monthly reports of CNTEE Transelectrica SA – processed by MU

## V. MARKET RULES EVOLUTION IN JANUARY 2018

In January 2018, ANRE issued the following regulations with impact on the wholesale and retail electricity markets:

- ANRE President Order no. 19/19 January 2018 regarding the application for the year 2017 of the provisions of Article 21(2) and Article 27 from the Regulation regarding the qualification of the production of electricity in high efficiency cogeneration and for the verification and monitoring of the fuel consumption and the production of electricity and useful thermal energy, in high efficiency cogeneration, approved by the ANRE President Order no. 114/2013, and the provisions of Article 21-23 of the Regulation on establishing the method of collecting the contribution for high efficiency cogeneration and the payment of the bonus for electricity produced in high efficiency cogeneration, approved by ANRE President Order no. 116/2013;
- ANRE President Order no. 23/23 January 2018 on the amendment of ANRE President Order no. 49/2013 for the approval of the Regulation regarding the organized trading platform on the Centralized market with double continuous negotiation of the electricity contracts;
- ANRE President Order no. 26/31 January 2018 approving the Regulation of competitive selection regarding the designation of suppliers of last resort and amending some regulations in the electricity sector;
- ANRE President Order no. 27/31 January 2018 approving the Regulation for organization and operation of auctions on the Centralized Market for Universal Service;

- ANRE President Order no. 28/31 January 2018 approving the Proposal of all OPEED for the products that may be considered by OPEED in the intraday coupling process in accordance with Article 40 of Commission Regulation (EU) 2015/1222 from 24 July 2015 of establishing some guidelines on capacity allocation and congestion management;
- ANRE President Order no. 29/31 January 2018 approving the Proposal of all OPEED for the products that may be considered by OPEED in the intraday coupling process, according to Article 53 of Commission Regulation (EU) 2015/1222 from 24 July of establishing some guidelines on capacity allocation and congestion management;
- ANRE President Order no. 30/31 January 2018 approving the proposal of all OPEED for the reserve Methodology, in accordance with Article 36(3) of Commission Regulation (EU) 2015/1222 from 24 July 2015 establishing some guidelines on capacity allocation and congestion management;
- ANRE President Order no. 31/31 January 2018 approving the Regulation on the functioning and settlement of the balancing market and the Regulation for calculation and settlement of imbalances of the parties responsible for balancing;
- ANRE President Decision no. 100/23 January 2018 regarding the approval of the quantities produced in high efficiency cogeneration units benefiting from the bonus scheme for December 2017.

## VI. EXPLANATIONS AND ABBREVIATIONS

### 1. Explanations

- **Internal consumption** is calculated, in this report, as the sum of electricity delivered into the grid (described below) and the balance of trades made on the basis of the import and export contracts of the wholesale market participants;
- **Consumption of final customers under universal service and last resort regime** represents the consumption of customers supplied by the suppliers of last resort at CMC and last resort prices;
- **Consumption of final customers on competitive market** represents the consumption of customers supplied at negotiated prices or defined by standard bids;
- **Fuel consumption** represents the fuel consumed for generating electricity and heat in the power plants of monitored generators;
- **Self-consumption of generators** (in the graph regarding the revenues of CN Transelectrica SA) the self-consumption exclusively represents the generators consumption at consumption places other than the generation sites;
- **Electricity delivered into the grid** includes the electricity sold by the generators through direct lines or consumed by themselves at other consumption sites;
- **Electricity delivered into the grid according to the transport contract** is the electricity for which the transport service (the grid input component) is provided corresponding to the electricity delivered from the power plants with installed capacity of more than 5 MW connected to the transmission and distribution electric grids (according to ANRE President Order No. 89/2013); CNTEE Transelectrica SA charges for only a part of the respective electricity, given that in four of the grids the regional tariffs are zero (according to ANRE President Order No. 27/2016)

## 1. Abbreviations

- MU – Monitoring Unit
- WEM – Wholesale Electricity Market
- REM – Retail Electricity Market
- CMBC – Centralised Market of Bilateral Contracts
- CMC – Competitive Market Component
- DAM – Day Ahead Market
- ID – Intraday Market
- BM – Balancing Market
- MCP – Market Clearing Price
- CMUS – Centralised Market of Universal Service
- 4M MC – Price coupling mechanism for spot markets from Romania, Hungary, Slovakia and Czech Republic
- BRP – Balancing Responsible Party
- TG/TL – injection / extraction component of the transmission tariff
- OU-NPD – Operational Unit-National Power Dispatch
- US – Universal Service
- DO – Distribution operator
- SLR – Supplier of last resort
- ATC – Available Transmission Capacity
- DO – Distribution operator
- SLR – Supplier of last resort
- ATC – Available Transmission Capacity